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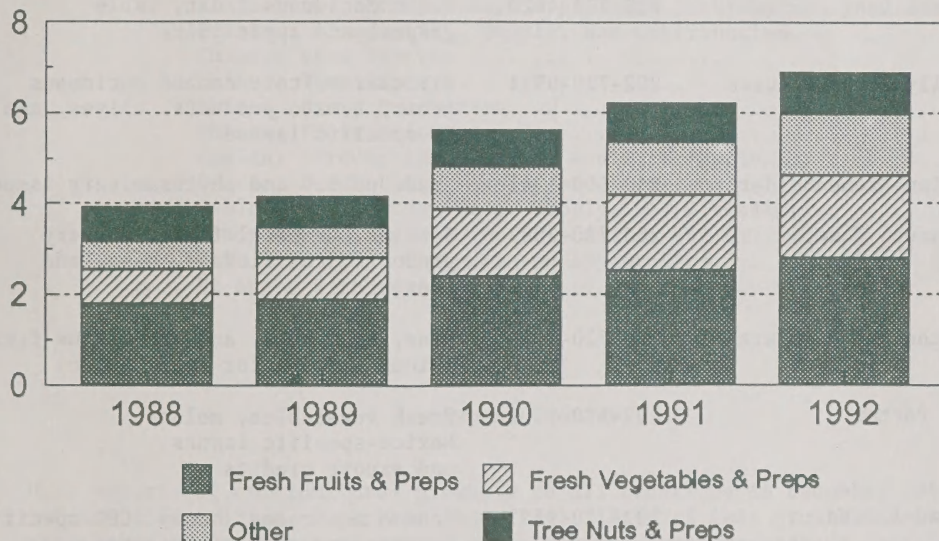
March 1993

Horticultural Products Review

Growth in All Product Categories

Led to Record 1992 U.S. Horticultural Exports

Billion \$



Source: U.S. Department of Commerce

U.S. exports of all horticultural exports reached a record \$6.9 billion in 1992, continuing the upward trend which began in 1986. All product categories recorded increases in 1992. Fresh fruits and preparations lead the way with a 9-percent increase over 1991. Much of this increase was from larger exports fresh apples and oranges. Fresh tomato and tomato product exports fueled the growth in the fresh and processed vegetable category. While increased export sales of almonds, walnuts, and pistachios gave the tree nut category a boost.

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All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds, 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

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Export Summary

U.S. exports of horticultural products to all countries in December 1992 totaled \$554 million, 5 percent above 1991. Most of this growth can be attributed to export increases of dried fruits, fresh vegetables (mainly tomatoes to Canada and Mexico), and items in the fruit and vegetable miscellaneous category such as potato chips, edible preparations, and beer. December's numbers mark the end of the 1992 calendar year in which U.S. horticultural exports reached a record \$6.9 billion. All product categories, with the exception of cut flowers, registered increases during 1992. The largest export increases were in fresh fruits and vegetables, juices, and prepared vegetables.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
DEC 92

NAME		QUANTITY					VALUE (1,000 DOLLARS)				
GROUP	COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TDATE LAST YR	YR TDATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR,	FRUIT CITRUS MT										
	GRAPEFRUIT	30,071	27,465	114,703	98,330	446,561	15,497	13,276	62,227	52,953	245,552
	LEMONS	8,108	12,019	32,771	37,550	131,718	8,715	7,584	34,830	24,941	110,821
	ORANGES, INCL TMLPS	25,311	33,483	50,347	87,417	479,107	15,226	16,778	34,921	43,487	259,388
	OTHER CITRUS	2,808	5,543	6,388	7,287	26,930	1,546	3,889	7,075	5,085	24,049
	Subtotal:----	66,000	75,491	204,180	230,597	1,082,376	40,680	39,980	138,795	128,057	637,801
FR, FRT, NON-CIT MT											
	APPLES	63,115	65,015	195,334	172,874	530,070	41,478	40,078	119,861	109,087	333,869
	AVOCADOS	374	189	1,287	502	3,006	416	168	1,258	656	9,360
	CHERRIES SWT & TRT	55	56	1,279	162	31,006	112	120	1,271	400	105,128
	GRAPES	19,225	12,046	96,464	67,921	218,374	21,681	15,567	98,183	77,036	228,295
	KIWI/FRUIT	466	289	1,849	1,452	4,484	830	412	3,076	2,040	14,305
	MELONS	3,247	2,881	12,558	1,766	189,668	1,766	1,801	3,052	2,052	19,605
	PAPAYA	835	686	1,258	1,975	8,389	1,286	1,241	3,567	3,635	13,937
	PEACHES & NCTRNS	496	284	3,116	2,355	71,411	496	404	2,225	1,816	58,600
	PEARS	13,372	10,103	51,920	37,729	119,375	7,975	5,792	29,498	22,202	69,858
	PLUMS/PRUNES	193	195	4,722	4,722	68,270	1,234	224	3,861	3,752	52,641
	STRAWBERRIES	799	538	4,949	4,648	46,879	821	1,234	12,033	17,252	52,641
	OTHER NON-CITRUS	2,235	3,107	11,887	12,406	46,879	3,052	2,850	11,912	11,912	58,135
	Subtotal:----	104,347	95,392	389,101	323,009	1,348,624	80,195	69,839	297,481	254,422	1,099,340
CND/PREP FRUIT MT											
	CHERRIES FRT CND	531	414	1,987	1,930	7,315	949	724	3,348	3,282	13,528
	FRUIT MIXTURES	3,056	4,349	11,221	11,771	33,574	3,564	4,570	12,322	12,187	36,262
	MARACHINO CHRY	340	499	1,120	1,421	4,090	707	968	2,263	2,681	8,146
	PEACHES CANNED	1,611	2,010	5,534	5,590	19,298	1,604	1,992	5,463	5,492	18,778
	PINEAPPLE CANNED	436	589	1,569	1,569	6,598	438	598	1,498	1,498	5,492
	FRT PREP/FRS	5,729	5,020	16,777	17,746	56,594	5,729	5,667	18,400	20,648	71,826
	OTHER CANNED FR	2,206	1,984	8,614	7,317	39,568	2,693	2,325	9,210	7,563	39,141
	Subtotal:----	13,866	14,837	47,287	46,586	173,351	15,705	16,747	52,639	53,058	193,558
DRIED FRUIT MT											
	FRUNES DRIED	8,766	9,063	29,180	28,382	90,972	11,613	13,089	38,787	42,448	131,721
	RAISINS, DRIED	8,662	10,481	33,737	33,449	129,867	12,634	14,059	48,367	46,125	182,796
	OTHER DRIED FRUIT	1,794	1,955	8,324	6,942	23,341	3,920	4,627	17,917	17,347	53,392
	Subtotal:----	19,223	21,501	71,242	68,774	244,180	28,169	31,776	105,073	105,922	367,910
FROZEN FRUIT MT											
	BLUEBERRIES, FZN	447	651	1,438	2,111	6,923	869	1,143	2,851	3,582	13,181
	STRAWBERRIES, FZN	756	607	2,795	2,649	13,759	1,060	752	3,650	3,317	17,206
	OTHER FZN FRUIT	691	1,588	3,508	5,066	19,193	1,150	2,243	5,459	7,469	27,351
	Subtotal:----	1,895	2,847	7,743	9,827	39,876	3,080	4,139	11,961	14,370	55,739
FRT&VEG JUICE (SSE) KL											
	GRAPEFRUIT JU CMC	4,229	3,187	11,371	9,881	59,350	2,263	1,870	6,693	6,380	37,391
	ORANGE JU NT CMC	31,896	28,819	87,031	21,546	89,767	6,659	6,559	10,037	9,787	58,786
	ORANGE JUICE CMC	3,472	19,810	87,031	51,936	338,084	13,538	14,202	26,744	26,744	139,423
	OTHER JUICES	26,555	25,022	87,079	85,012	394,724	15,674	14,660	49,986	46,002	223,707
	Subtotal:----	66,104	53,840	191,625	180,132	859,930	34,761	29,194	101,591	95,486	467,121
VEGETABLES FR MT											
	ASPARAGUS, FR, CHLD	131	147	453	515	19,119	365	449	1,231	1,306	54,581
	BROCCOLI	9,847	9,986	21,417	24,601	89,098	6,645	6,660	15,669	16,897	55,883
	CALIFLOWER	5,316	3,227	16,403	16,135	33,080	5,385	4,440	13,049	11,881	48,508
	CELERY	11,009	12,751	29,362	30,620	115,121	13,727	14,439	38,905	41,270	129,423
	LETTUCE, FR, CH.	29,009	26,680	84,261	87,036	301,927	13,194	12,339	39,745	39,499	126,290
	ONIONS, FR	13,666	11,995	54,248	46,265	156,657	4,666	5,114	15,922	17,411	55,764
	PEPPERS	5,610	6,025	17,473	19,681	83,718	3,108	3,846	10,271	12,450	45,646
	TOMATOES, FR, CH.	10,811	17,443	34,494	46,852	154,328	6,451	16,254	21,747	43,321	118,604
	OTHER VEG, FR.	3,712	40,607	99,888	112,244	615,885	26,726	27,833	80,949	80,949	377,787
	Subtotal:----	125,012	130,967	358,004	384,252	1,608,938	69,270	84,288	198,561	234,994	863,190
VEGETABLES CANNED MT											
	CATSUP & CHILI SA	1,067	1,693	4,366	5,621	23,237	914	1,478	3,445	4,704	18,147
	SWEET CORN CANNED	12,119	13,839	35,655	48,976	136,132	9,429	10,419	27,748	33,954	107,777
	TOMATO PASTE	4,660	3,300	15,655	17,336	68,609	4,286	3,609	12,712	10,712	39,999
	TOMATO SAUCE	3,140	3,361	12,248	16,951	61,680	3,109	6,564	11,553	15,921	58,252
	OTHER CANNED VEG.	15,158	17,956	44,982	53,957	193,293	19,778	21,293	61,167	68,390	246,111
	Subtotal:----	36,145	44,841	110,632	143,438	482,952	37,517	42,935	115,987	138,626	487,988
FROZEN VEGETABLES MT											
	FROZEN FRENCH FRY	16,413	14,878	46,119	50,673	190,112	11,709	10,740	33,215	36,008	134,442
	FZN SWT CORN	5,998	6,114	16,618	18,442	60,346	4,706	4,852	13,485	14,906	47,728
	OTHER POT. FZN	4,153	1,341	15,404	4,016	15,109	1,075	1,034	3,353	3,237	13,530
	OTHER FZN VEG	4,139	7,740	15,507	18,422	61,605	1,605	1,605	6,750	6,750	24,944
	Subtotal:----	28,385	27,074	81,507	87,423	332,302	22,098	20,904	65,130	67,553	259,746
DEHYD VEGETABLES MT											
	GARLIC DEHY	777	476	2,558	1,519	8,025	1,719	1,287	5,400	3,827	18,961
	ONIONS DEHY	2,023	1,921	5,531	5,535	22,432	2,439	2,132	12,883	12,799	53,228
	POTATO DEHYD	3,177	2,613	11,184	8,542	42,411	2,578	2,350	9,873	7,597	36,610
	OTHER DEHY VEG.	1,929	2,920	6,437	9,613	32,573	3,480	4,234	10,449	13,645	44,914
	Subtotal:----	7,908	7,931	25,711	25,210	105,721	12,218	12,385	38,606	38,070	153,014
TREE NUTS MT											
	ALMOND SH/PREP	18,910	16,496	57,370	52,762	172,132	62,028	55,172	186,281	175,585	564,386
	ALMONDS, UNSHLD	908	2,256	4,068	6,915	12,938	1,722	3,880	8,403	12,236	26,940
	PISTACHIO UNSHLD	557	1,123	1,570	4,691	9,969	1,767	3,907	5,996	16,475	33,122
	WALNUTS, SHLD	1,819	1,431	9,654	9,840	31,400	6,334	4,100	27,620	27,719	100,650
	WALNUTS, UNSHLD	2,630	882	46,544	28,200	51,543	1,059	1,857	80,333	56,992	100,650
	OTHER NUTS	5,097	4,778	18,834	19,207	56,450	16,658	14,898	55,674	55,674	162,964
	Subtotal:----	29,294	26,968	138,032	121,658	329,159	91,570	85,426	359,314	346,180	953,626
NURSERY PRODUCTS NONE											
	CUT FLOWERS	0	0	0	0	0	3,219	2,651	8,747	8,349	32,902
	OTHER NURSERY	0	0	0	0	0	11,382	12,236	36,639	37,377	168,078
	Subtotal:----	0	0	0	0	0	14,601	14,888	45,386	45,726	200,980
HOPS & PRODUCTS MT											
	HOP EXTRACT	311	465	1,344	1,499	4,594	4,186	8,352	17,679	27,575	59,263
	HOP PELLETS	440	495	1,170	1,170	4,827	2,371	3,254	5,649	11,672	27,969
	HOPS, NSPP	116	282	838	1,101	2,596	614	1,774	4,821	6,873	13,835
	Subtotal:----	868	1,244	3,352	4,422	12,018	7,172	13,381	27,850	46,121	101,068
WINE KL											
	GRAPE WINES	7,507	8,386	25,111	28,413	117,129	9,985	12,025	35,266	41,254	159,405
	OTHER WINE PRODUCTS	1,201	1,238	4,660	5,796	21,160	707	581	2,652	2,507	10,340
	Subtotal:----	8,709	9,624	29,772	34,210	138,290	10,692	12,607	37,918	43,761	169,745
FRUIT & VEG., MISC.		31,213	42,173	105,275	136,208	493,366	58,335	75,605	190,203	233,373	833,659
Grand Total:							526,070	554,098	1,786,501	1,845,725	6,844,491

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
DEC 92

GROUP & COMMODITY	QUANTITY				VALUE (1,000 DOLLARS)						
	CURR MO LAST YR	CURR MO CURR YR	YR TDATE LAST YR	YR TDATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	
FRESH FRUIT	MT										
APPLES	6,766	2,820	31,435	17,904	133,940	2,503	1,389	9,196	5,693	81,176	
AVOCADO	3,978	1,317	11,359	15,691	22,617	7,840	76,653	21,106	11,293	21,279	
BANANA	281,464	283,006	790,995	889,594	3,432,826	77,840	76,653	230,166	241,137	1,008,482	
CANTALOUPE	20,936	17,448	41,675	40,574	219,672	5,481	4,949	13,310	12,537	7,209	
GRAPE	11,167	16,783	11,730	18,509	310,140	9,711	15,323	10,224	16,289	255,504	
KIWI/FRUIT	7	350	891	3,956	20,707	22	280	1,293	1,130	18,039	
MANGO	841	2,388	1,365	3,016	74,513	7	22	2,451	1,471	69,240	
PEACH	7,148	5,727	4,417	6,268	54,848	4,684	3,666	4,883	4,013	39,287	
PEAR	89	294	1,985	1,703	59,134	192	546	4,578	3,989	32,689	
PINEAPPLE	10,305	8,352	27,272	27,097	121,734	3,361	3,171	10,001	10,412	43,232	
RASPBERRY	7,807	3,106	7,133	6,903	6,903	3,340	3,340	9,475	8,865	38,791	
STRAWBERRY	1,259	1,358	1,992	2,317	10,471	1,609	2,351	2,787	4,951	19,941	
OTHER MELON	16,428	9,604	28,997	21,446	111,461	4,767	3,405	9,492	7,853	39,090	
OTHER FRUIT	47,656	48,236	123,010	124,331	476,952	25,219	23,839	54,847	56,693	186,886	
Subtotal:----	408,186	397,727	1,083,263	1,169,524	5,055,389	140,275	138,575	368,129	382,049	1,884,232	
DRIED FRUIT	MT										
DATE	632	599	1,396	780	7,071	2,687	767	1,705	1,069	7,725	
DRD APRICOT	1,444	1,113	1,930	4,522	9,670	2,318	2,946	7,795	10,678	16,435	
DRD FIG & PASTE	1,357	1,045	1,166	2,522	9,721	1,496	1,404	4,669	4,669	15,820	
RAISIN	718	555	2,920	2,214	7,139	675	415	2,542	1,668	6,570	
OTHER DRD FRUIT	775	928	1,609	2,904	7,963	1,645	2,064	3,309	5,667	14,294	
Subtotal:----	4,627	4,442	14,022	13,011	39,066	6,822	7,598	22,776	23,754	57,645	
FROZEN FRUIT	MT										
FZN RASP	244	19	582	288	2,355	1,284	34	723	469	3,621	
FZN STR	2,541	847	2,616	1,400	25,847	1,576	1,006	2,846	1,968	28,986	
OTHER FZN FRUIT	2,172	2,041	9,283	5,040	26,165	2,340	2,340	5,757	5,757	28,986	
Subtotal:----	3,958	2,909	9,524	6,880	48,846	4,509	3,978	11,359	7,784	54,059	
CANNED/PRP FRUIT	MT										
CANNED OLIVES	6,516	6,665	17,500	26,073	76,771	10,542	12,928	33,523	52,736	155,803	
CANNED ORANGES	4,197	2,913	6,085	8,214	62,098	5,130	2,762	6,996	8,472	74,127	
CANNED PEACH	2,816	4,217	8,003	11,989	20,877	1,812	2,990	5,194	8,595	13,502	
CANNED PINEAPPLE	33,682	32,078	70,444	73,259	335,888	20,735	20,427	49,598	46,642	224,262	
MIXED FRUIT	13,024	15,063	44,616	48,879	186,587	23,302	26,847	79,273	89,588	335,103	
PREP/PRES FRUIT	3,930	3,493	10,249	10,445	44,150	5,391	4,917	13,823	14,612	57,194	
OTHER CANNED FRUIT	67,698	71,351	166,391	189,099	760,578	70,005	76,199	192,821	228,219	890,739	
FRT&VEG JUICE (SSE)	KL										
APPLEPEAR JU	117,050	94,681	259,293	243,091	880,377	44,029	28,919	94,448	76,053	332,584	
FCOJ	106,135	71,110	357,303	325,268	1,072,459	33,495	11,961	103,394	59,682	306,090	
GRAPE JU	38,596	16,190	9,533	38,094	168,234	10,786	8,619	20,963	14,000	97,942	
PINAP JU	12,956	12,066	32,417	28,167	135,538	5,919	6,732	16,995	16,212	81,072	
OTHER FRUIT JU	280,256	231,434	760,427	707,878	2,608,604	95,356	62,118	247,089	183,914	874,681	
FRESH VEGETABLES	MT										
ASPARAGUS	1,326	1,843	4,573	5,347	25,401	1,577	1,943	5,557	6,262	33,057	
BELL PEPPER	10,760	17,448	18,976	23,642	83,939	7,923	15,445	18,580	25,445	89,726	
CARROTS	9,393	6,319	27,572	23,418	65,290	5,901	5,901	6,926	10,613	58,225	
CHILI PEPPER	3,807	3,151	6,283	7,033	31,165	5,286	5,286	6,133	5,133	28,255	
CUCUMBER	28,649	44,872	48,998	70,273	174,881	11,664	13,135	18,634	23,081	69,892	
ONIONS	13,886	13,670	33,124	30,492	191,641	9,354	8,767	23,225	23,939	110,368	
POTATO, INCL SD	10,642	24,988	30,338	58,739	153,754	2,040	3,705	13,348	9,022	24,398	
SQUASH	13,931	13,930	24,926	26,012	124,841	6,878	8,656	17,729	17,729	45,003	
TOMATOES	14,293	9,967	44,826	26,012	214,841	6,878	8,656	17,729	17,729	45,003	
OTHER FRESH VEGETAB	27,069	26,771	64,013	61,704	267,390	15,773	17,299	35,636	36,258	146,556	
Subtotal:----	132,667	165,524	302,734	333,960	1,296,812	71,461	90,203	154,250	180,180	731,018	
CANNED/DEHYD VEGET	MT										
CND ARTICHOKE	1,171	737	4,234	3,164	18,922	1,968	1,158	6,794	5,241	30,366	
CANNED BAMBOO	1,524	2,994	15,603	10,045	29,095	3,644	2,580	16,093	8,626	29,952	
CND MSHROOMS	4,941	4,504	14,282	13,775	50,617	11,891	10,252	33,425	34,486	129,566	
CND PINIENTO	541	725	1,660	1,660	7,503	999	999	3,325	3,325	11,001	
CND TOM	3,342	4,228	11,551	14,045	40,822	1,446	1,567	4,618	5,156	17,065	
CANNED WATERCHESNU	2,933	2,733	8,214	8,672	34,835	2,371	1,961	6,277	5,925	26,775	
TOMATO PASTE & SAUC	818	1,594	2,724	6,330	24,162	1,630	2,422	7,194	5,485	18,797	
DRIED MUSHROOMS	720	1,065	1,686	2,211	7,261	3,017	4,245	7,057	9,109	30,240	
DRIED TOMATOES	6,782	5,306	17,477	16,151	79,779	4,794	4,615	12,588	13,587	62,007	
OTHER DEHYD VEGETAB	17,151	19,179	46,444	55,314	180,464	18,099	19,259	50,916	50,916	151,648	
OTHER CND VEG	42,083	43,203	124,476	131,891	4,834	51,095	50,148	147,492	145,225	552,850	
FROZEN VEGETABLES	MT										
BROCCOLI FZN	13,169	15,075	32,643	46,760	156,737	8,996	9,391	22,604	31,446	108,309	
CARLI/FLOWER FZN	4,783	4,504	15,617	11,838	19,096	3,946	2,939	9,472	14,079	15,391	
POTATO FZN	6,950	7,680	21,980	25,441	85,276	3,481	4,262	11,441	14,429	45,302	
OTHER VEG FZN	67,444	103,041	222,060	293,850	1,063,606	8,061	8,814	20,904	22,845	89,337	
Subtotal:----	92,348	130,301	288,302	377,890	1,324,716	24,486	25,408	64,423	76,800	258,340	
TREE NUTS	MT										
BRAZILS TOT	296	759	1,227	2,540	9,958	564	1,151	2,509	3,739	13,892	
CASHEWS TOT	4,114	7,400	13,714	19,939	56,063	19,705	28,177	62,569	73,510	212,549	
COCONUT	5,589	4,054	14,971	16,333	40,764	12,644	12,644	30,569	14,011	51,523	
PECANS	2,069	2,069	9,328	7,445	14,438	5,054	14,070	25,115	42,381	46,131	
OTHER NUTS	2,069	1,959	9,016	7,908	15,511	6,561	5,268	22,265	21,604	50,876	
Subtotal:----	13,795	19,950	45,257	59,751	156,736	35,809	53,709	130,056	161,347	415,882	
NURSERY PRODUCTS	M										
CARNATIONS	86,974	89,028	196,251	231,131	889,889	8,247	7,923	17,928	20,440	83,596	
CHRISTMAS TREES	509	494	2,192	1,988	2,194	4,793	4,793	14,486	17,254	61,497	
CHRYSANTHEMUMS	18,691	9,645	59,114	38,008	215,648	4,793	4,793	14,486	17,254	61,497	
ROSES	25,427	3,810	9,731	65,749	509,446	4,098	5,298	15,466	17,670	88,237	
TULIP BULBS	3,427	0	73,731	0	281,547	313	304	8,240	7,859	31,528	
OTHER CUT FLRS	0	0	0	0	0	6,211	7,989	22,264	24,763	99,293	
OTH NURS PROD	0	0	0	0	0	15,240	19,773	56,702	56,702	193,203	
Subtotal:----	135,203	134,183	424,469	446,464	1,893,726	44,127	50,362	150,329	162,410	573,609	
HOPS & PRODUCTS	MT										
HOPS & PELLETS	1,473	1,117	1,878	1,449	7,608	3,851	4,119	5,646	5,615	34,367	
OTHER HOP PRODS	0	0	0	0	0	0	0	0	0	0	
Subtotal:----	1,473	1,117	1,878	1,449	7,608	3,851	4,119	5,646	5,615	34,367	
WINE	KL										
RED WINE	5,495	90	22,012	506	70,314	23,113	206	85,066	988	290,296	
SPARKLING WINE	7,047	3,266	12,121	13,571	32,292	19,634	25,806	114,464	105,366	259,716	
WHITE WINE	7,872	198	29,909	648	77,624	24,548	590	94,327	1,482	242,883	
OTHER WN PROD	675	422	1,957	1,998	7,550	1,586	934	4,015	3,909	8,774	
Subtotal:----	17,090	3,977	69,000	16,724	187,782	68,883	27,538	297,873	111,747	807,870	
FRUIT & VEG., MISC.	77,195	84,839	239,321	253,073	1,032,714	120,734	132,009	361,909	392,484	1,518,495	
Grand Total:						737,418	720,969	2,154,180	2,061,935	8,658,778	

Updates

Citrus

- Thai delegation visit focuses on allowing U.S. citrus to enter Thailand. A four-member delegation of plant health officials from Thailand's Department of Agriculture visited the United States February 14-27 as part of that country's ongoing review of the U.S. request that it lift its phytosanitary-based import ban on U.S. citrus. The industry-sponsored visit includes stops in Hawaii, California, Florida, and Washington, D.C. The objective of the visit is to demonstrate to the Thai officials that the United States can effectively address Thailand's phytosanitary concerns through existing pest and disease control and eradication programs. USDA has actively pursued an elimination of the citrus import ban since mid-1991.

Fresh Non-citrus

- Belgium faces up to EC banana quota dilemma. According to a recent report, the economic implications of the proposed EC quota for bananas from Latin America are suddenly making headlines in Belgium, especially in the Flemish media. The fruit importers claim that at least 2,000 jobs mostly in seaports could be lost, and consumer prices of bananas could rise 50 percent in Belgium and 100 percent in Germany, where most bananas now consumed come from Latin America. Sixty percent of the EC's banana imports, most of them coming from Latin America, the so-called "dollar zone", enter through Belgian ports. In 1992, 1.6 million tons of bananas were imported through Belgian ports (Zeebruges and Antwerp). Belgium and Germany are the largest consumers of Latin American bananas, with more than 50 percent of these bananas transiting through Belgian ports to Germany.

The report also quoted an article taken from the Flemish Financieel Economische TIJD: "The banana is becoming a symbol of everything that is going wrong with the EC agricultural policy. The harmonization of import restrictions in reality has become a euphemism for more expensive bananas of poor quality".

**TREE NUT SITUATION UPDATE:
OUTLOOK MIXED FOR U.S. EXPORTS**

A mid-year review of the world situation for selected tree nuts reveals a mixed outlook. The almond and walnut situations are characterized by smaller supplies than last year, which in conjunction with relatively vigorous demand, have forced up prices and could result in reduced carry over stocks. By contrast, world hazelnut production is forecast to be up significantly and trade and stocks may increase. Increased U.S. pistachio production is expected to be offset by higher exports and domestic consumption.

In the United States, tree nut export activity is expected to be uneven in 1992/93. U.S. exports of almonds, walnuts, pistachios and hazelnuts all set records in 1991/92. U.S. pistachio and hazelnut exports are expected to set records again in 1992/93. However, for almonds and walnuts, tighter U.S. supplies and a recovery in foreign production will limit U.S. export prospects. Recent currency devaluations in some European countries appear to be having an adverse effect on U.S. tree nut exports as well.

World Situation

The 1992/93 forecasts for U.S. and Spanish almond production were revised downward slightly from the October 1992 forecast to 247,210 metric tons and 72,000 tons, shelled basis, respectively. Similarly, U.S. and Spanish almond export forecasts are lower, though Spanish exports are still expected to be higher than last year's total. Spain's larger crop, lower prices and the devaluation of the peseta are expected to boost almond exports.

Walnut production in the United States is now forecast at 181,440 metric tons, inshell basis, 23 percent below the 1991/92 level. U.S. walnut exports have been sluggish this year, particularly for inshell product.

The U.S. 1992/93 pistachio forecast has been increased sharply to 65,770 tons, inshell basis, 21 percent higher than in 1990/91, the last on-year for the alternate bearing pistachios. U.S. pistachio exports and domestic shipments thus far this marketing year are moving briskly, raising the possibility that carry over stocks may be lower than normally expected at the end of an on-year. While complete data for the pistachio Production, Supply and Distribution table on Iran are not available, information from the U.N. Food and Agriculture Organization indicates that Iranian pistachio production is trending upwards.

Iranian Pistachio Production
(Metric Tons, Inshell Basis)

1979-81 1/	51,379
1989	130,359
1990	162,831
1991 F	170,000

1/1979-81 average.

F indicates FAO estimate.

SOURCE: U.N. FAO

The forecast for 1992/93 hazelnut production in Turkey is unchanged at 600,000 tons, inshell basis. FISKOBIRLIK closed its procurement campaign on January 29, 1993, after buying approximately 190,000 tons of hazelnuts, about one-third of the crop. The support price for 1992 crop was announced on August 10, 1992 at TL 9,000 per kilogram (approximately \$0.58/lb. at then current exchange rates) of round inshell hazelnuts with a 50 percent shelling rate. Producers received TL 300 extra for October deliveries, TL 600 extra for November deliveries, and TL 900 extra for deliveries after December 1. To help move the bumper 1992/93 crop, the Government of Turkey has reduced the hazelnut export tax. The new rates per 100 kg. (old rates in parentheses) are: \$10 (\$40) for shelled hazelnuts; \$5 (\$20) for inshell hazelnuts; and \$7.50 (\$10) for bleached, roasted and salted kernels.

The forecasts for U.S. and Spanish hazelnut production have been increased to 24,950 tons and 27,100 tons, respectively. Competition from low-priced Turkish hazelnut kernels is having an adverse effect on the exports of higher priced producing countries such as Spain. U.S. hazelnut exports, buoyed by vigorous sales of inshell hazelnuts to the United Kingdom and Germany, are forecast to reach a record 11,000 tons in 1992/93.

U.S. Export Performance

With tighter supplies than in 1991/92, current year U.S. walnut exports are expected to drop. In some markets, the strengthening of the U.S. dollar is a constraint on exports. For example, U.S. walnut exports to Italy have declined sharply thus far in the 1992/93 season. Since Italy dropped out of the European Community's system of linked exchange rates in September, the Italian currency has devalued from approximately L 1100/U.S.\$1.00 to over L 1500/U.S.\$1.00. This devaluation effectively increased import prices by over 25 percent in lire terms. In addition, it appears price increases due to the devaluation have been aggravated by higher U.S. dollar walnut prices caused by the short crop. Census Bureau data indicate that average export prices of U.S. walnuts bound for Italy are up approximately 10 percent in U.S. dollar terms over prices during the same period last year. Reportedly, lower priced Italian walnuts, while experiencing some quality problems, are benefiting from the situation.

As in the case of walnuts, U.S. almond exports are expected to drop this year. Expansion of U.S. almond exports in the current year is constrained by tighter supplies and higher prices. Some normal customers of U.S. almonds in Europe, and possibly in Asia as well, are deterred by high U.S. almond prices and are substituting lower priced Turkish hazelnut kernels as ingredients.

As for pistachios, U.S. exports of both inshell and prepared/preserved (roasted) pistachios are moving strongly, particularly into East Asian countries such as Singapore, Korea, Hong Kong, Taiwan and Japan. Germany is also emerging as an important market this year. While U.S. product is generally higher priced than that of Iran, U.S. exporters have found success promoting the California pistachio's more consistent quality and lack of problems with aflatoxin.

U.S. hazelnut exports, sustained by the record U.S. crop, also are booming, especially to Europe. The Oregon industry has in recent years carved out a niche in the Western European market for its large, attractive inshell nut. Hazelnut Marketing Board data indicate the European market took 4,550 tons of U.S. inshell hazelnuts in 1991/92, 42 percent higher than in 1990/91 and 67 percent of total U.S. inshell hazelnut exports. All shipments to Europe were in the large or jumbo/giant sizes.

The Japanese Market for U.S. Tree Nuts

Japan is the second largest foreign market for U.S. tree nuts after Germany. U.S. product dominates the Japanese almond market. Japanese food manufacturers have incorporated almonds into numerous snack and other products specially developed for the Japanese palate. U.S. walnuts are making inroads into the Japanese shelled walnut market. The industry has engaged in aggressive advertising using educational print and point-of-sale campaigns on the consumer level and new product development activities on the industrial level to enable U.S. walnuts to take market share away from Chinese product. California pistachios have established a significant presence in the Japanese market as well.

(Katie Nishiura, 202-720-0497)

Japan: Tree Nut Imports
(Metric Tons 1/, Product Weight)

Type of Nut 2/	1988	1989	1990	1991	1992 3/
Almonds, inshell					
United States	335	35	11	46	186
Total	335	35	11	46	186
Almonds, shelled					
United States	24,369	23,077	20,472	22,858	20,641
Serbia/Montenegro	0	0	0	0	50
Canada	0	0	0	0	10
Spain	0	0	14	0	6
Australia	0	0	0	16	0
Bermuda	0	0	0	16	0
Italy	6	3	7	3	0
Chile	0	0	15	0	0
Total	24,375	23,080	20,508	22,887	20,707
Hazelnuts, inshell					
Turkey	90	0	0	0	12
Italy	0	1	5	0	0
Spain	0	0	2	0	0
Total	90	1	7	0	12
Hazelnuts, shelled					
Turkey	223	285	286	384	367
United States	13	45	135	114	24
Spain	0	34	26	11	9
Italy	0	13	15	16	5
Iran	2	0	0	0	0
Total	238	376	462	526	405
Walnuts, inshell					
United States	604	779	446	317	264
North Korea	40	25	66	26	0
Total	645	804	512	343	264
Walnuts, shelled					
United States	1,643	1,624	1,990	2,635	3,158
China	2,078	1,406	1,365	1,326	1,671
Hong Kong	0	0	6	11	10
India	50	30	0	10	10
Chile	10	0	0	0	0
Total	3,781	3,061	3,361	3,981	4,849
Chestnuts 4/					
China	28,092	28,255	28,271	26,825	22,778
South Korea	1,231	1,400	1,065	1,049	1,117
Italy	126	72	134	82	112
Spain	0	0	0	0	18
North Korea	9	344	0	58	0
United States	0	0	24	0	0
New Zealand	0	51	1	0	0
Hong Kong	0	104	0	0	0
Total	29,458	30,226	29,495	28,013	24,025

(More)

Japan: Tree Nut Imports
(Metric Tons 1/, Product Weight)

Type of Nut 2/	1988	1989	1990	1991	1992 3/
Pistachios 4/					
Iran	6,439	5,235	4,478	7,709	5,769
United States	641	1,210	885	1,751	1,332
Italy	20	28	26	26	26
Germany	1	1	2	2	1
United Arab Emir.	0	12	0	0	0
Pakistan	1	0	0	0	0
Total	7,102	6,487	5,391	9,489	7,129
Macadamia Nuts 4/					
Kenya	324	376	347	351	499
Australia	152	106	62	145	313
United States	57	7	70	120	76
South Africa	4	8	5	5	12
Costa Rica	0	0	0	0	11
Guatemala	0	0	0	1	0
Total	538	495	483	622	912
Pecans 1/					
United States	169	99	70	45	69
Australia	129	54	57	56	51
Peru	5	0	0	0	0
Mexico	1	0	0	0	0
Total	304	153	127	100	120
Coconuts					
Philippines	1,988	2,587	3,922	1,599	1,672
Thailand	118	601	481	65	184
Other	38	41	111	61	16
Total	2,144	3,228	4,523	1,724	1,871
Brazil Nuts 4/					
Brazil	20	8	5	10	22
Peru	47	14	35	40	20
Total	67	22	40	50	42
Cashews 4/					
India	3,550	3,660	3,980	5,151	4,235
Indonesia	100	83	269	297	171
Brazil	16	33	27	16	45
Other	52	19	24	67	10
Total	3,718	3,794	4,298	5,530	4,462

1/Totals may not equal sum of columns due to rounding and omission of countries supplying less than 0.5 MT of product.

2/Each classification covers fresh or dried product; prepared or preserved nuts of HS 2008 not included. Specific headings: Sweet Almonds, inshell, 080211200; Sweet Almonds, shelled, 080212200; Hazelnuts, inshell, 080222000; Hazelnuts, shelled, 080222000; Walnuts, inshell, 080231000; Walnuts, shelled, 080232000; Chestnuts, 080240000; Pistachios, 080250000; Macadamia Nuts, 080290200; Pecans, 080290300; Coconuts, 080110000; Brazil Nuts, 080120000; Cashews, 080130000.

3/Incomplete Data: January - November only.

4/Includes both shelled and in-shell product.

SOURCE: Japanese Customs.

ALMONDS: PRODUCTION, SUPPLY AND DISTRIBUTION
(Metric Tons, Shelled Basis)

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Ending Stocks	TOTAL DISTRIBUTION
Spain								
1990/91	15,000	62,500	5,200	82,700	24,800	41,900	16,000	82,700
1991/92	16,000	62,700	8,300	87,000	21,100	47,400	18,500	87,000
1992/93	18,500	72,000	3,000	93,500	30,000	47,500	16,000	93,500
Italy								
1990/91	6,000	19,000	11,864	36,864	2,090	24,774	10,000	36,864
1991/92	10,000	11,000	12,400	33,400	1,700	26,700	5,000	33,400
1992/93	5,000	15,000	12,000	32,000	2,000	27,000	3,000	32,000
Greece								
1990/91	2,843	15,500	2,600	20,943	1,800	14,200	4,943	20,943
1991/92	4,943	11,000	2,000	17,943	1,500	14,200	2,243	17,943
1992/93	2,243	15,000	1,300	18,543	1,800	14,650	2,093	18,543
Portugal								
1990/91	458	3,000	808	4,266	1,089	2,550	627	4,266
1991/92	627	3,500	525	4,652	1,472	2,650	530	4,652
1992/93	530	3,400	800	4,730	1,500	2,750	480	4,730
Turkey								
1990/91	3,000	15,000	100	18,100	375	14,725	3,000	18,100
1991/92	3,000	16,000	100	19,100	100	16,000	3,000	19,100
1992/93	3,000	17,500	100	20,600	200	16,800	3,600	20,600
Morocco 2/								
1990/91	900	11,540	134	12,574	1,264	10,410	900	12,574
1991/92	900	13,230	100	14,230	1,200	10,950	2,080	14,230
1992/93	2,080	8,000	500	10,580	600	9,200	780	10,580
United States 3/								
1990/91	91,946	299,370	59	391,375	163,525	107,328	120,522	391,375
1991/92	120,522	222,260	92	342,874	171,405	104,285	67,184	342,874
1992/93	67,184	247,210	100	314,494	159,000	101,000	54,494	314,494
TOTAL								
1990/91	120,147	425,910	20,765	566,822	194,943	215,887	155,992	566,822
1991/92	155,992	339,690	23,517	519,199	198,477	222,185	98,537	519,199
1992/93	98,537	378,110	17,800	494,447	195,100	218,900	80,447	494,447

1/Marketing Years: July-June for the United States and Morocco; August-July for Portugal; September-August for Spain, Italy and Turkey; October-September for Greece. 2/Export data for Morocco include bitter almonds.

3/U.S. export and stock data for 1990 and 1991 are from the Almond Board of California; 1992 forecast by FAS.

U.S. consumption data include losses. U.S. Census Bureau export figures do not match PS&D tables due to variations in actual dates of shipments.

HAZELNUTS: PRODUCTION, SUPPLY & DISTRIBUTION
(Metric Tons, Inshell Basis)

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Ending Stocks	TOTAL DISTRIBUTION
Italy								
1990/91	20,000	80,000	27,175	127,175	51,024	69,151	7,000	127,175
1991/92	7,000	140,000	28,000	175,000	80,000	73,000	22,000	175,000
1992/93	22,000	110,000	30,000	162,000	70,000	74,000	18,000	162,000
Spain								
1990/91	4,690	21,200	6,980	32,870	7,700	17,670	7,500	32,870
1991/92	7,500	17,200	9,200	33,900	8,700	20,200	5,000	33,900
1992/93	5,000	27,100	4,500	36,600	8,700	21,500	6,400	36,600
Turkey								
1990/91	200,000	430,000	0	630,000	309,506	155,494	165,000	630,000
1991/92	165,000	400,000	0	565,000	290,491	149,509	125,000	565,000
1992/93	125,000	600,000	0	725,000	360,000	180,000	185,000	725,000
United States 2/								
1990/91	1,351	19,700	12,687	33,738	5,989	24,171	3,578	33,738
1991/92	3,578	23,130	7,151	33,859	8,322	17,963	7,574	33,859
1992/93	7,574	24,950	3,276	35,800	10,500	21,600	3,700	35,800
Total								
1990/91	226,041	550,900	46,842	823,783	374,219	266,486	183,078	823,783
1991/92	183,078	580,330	44,351	807,759	387,513	260,672	159,574	807,759
1992/93	159,574	762,050	37,776	959,400	449,200	297,100	213,100	959,400

1/Marketing Years: July-June for the United States; September-August for Spain, Italy and Turkey.

2/Source of U.S. exports: Hazelnut Marketing Board. U.S. Census Bureau export figures do not match PS&D tables due to variations in actual dates of shipments.

PISTACHIOS: PRODUCTION, SUPPLY & DISTRIBUTION
IN SELECTED COUNTRIES 2/
(Metric Tons, Inshell Basis)

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Ending Stocks	TOTAL DISTRIBUTION
Greece								
1990/91	2,380	2,640	1,000	6,020	150	3,800	2,070	6,020
1991/92	2,070	2,300	1,600	5,970	50	3,800	2,120	5,970
1992/93	2,120	3,000	1,100	6,220	80	3,850	2,290	6,220
Italy								
1990/91	1,700	300	8,288	10,288	1,783	8,105	400	10,288
1991/92	400	3,000	8,800	12,200	1,650	8,800	1,750	12,200
1992/93	1,750	300	9,000	11,050	1,500	9,000	550	11,050
Syria								
1990/91	260	20,000	1,500	21,760	1,500	19,000	1,260	21,760
1991/92	1,260	22,000	1,500	24,760	2,000	20,000	2,760	24,760
1992/93	2,760	24,000	1,500	28,260	3,000	22,000	3,260	28,260
Turkey								
1990/91	16,000	14,000	0	30,000	647	24,353	5,000	30,000
1991/92	5,000	45,000	0	50,000	2,000	28,000	20,000	50,000
1992/93	20,000	20,000	0	40,000	2,000	30,000	8,000	40,000
United States								
1990/91	7,867	54,430	1,016	63,313	12,399	28,815	22,099	63,313
1991/92	22,099	34,930	330	57,359	22,382	27,025	7,952	57,359
1992/93	7,952	65,770	100	73,822	32,000	28,000	13,822	73,822
Total								
1990/91	30,587	94,010	12,804	137,401	16,629	87,873	32,899	137,401
1991/92	32,899	109,530	13,830	156,259	28,132	91,425	36,702	156,259
1992/93	36,702	116,070	12,800	165,572	38,660	96,700	30,212	165,572

1/Marketing Years: September-August for Italy, Syria and the United States; October-September for Greece and Turkey. 2/ Data unavailable for Iran, the world's largest producing country.

WALNUTS: PRODUCTION, SUPPLY & DISTRIBUTION
[Metric Tons, Inshell Basis]

Country/ Marketing Year	Beginning Stocks	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Ending Stocks	TOTAL DISTRIBUTION
China (Mainland)								
1990/91	0	149,560	0	149,560	34,000	115,560	0	149,560
1991/92	0	151,644	0	151,644	38,000	113,644	0	151,644
1992/93	0	160,000	0	160,000	40,000	120,000	0	160,000
France								
1990/91	5,000	24,600	7,900	37,500	13,700	23,800	0	37,500
1991/92	0	16,600	12,400	29,000	12,000	17,000	0	29,000
1992/93	0	31,000	4,000	35,000	13,000	21,000	1,000	35,000
India								
1990/91	480	20,000	0	20,480	9,300	10,000	1,180	20,480
1991/92	1,180	18,000	0	19,180	11,000	8,000	180	19,180
1992/93	180	20,000	0	20,180	9,500	10,000	680	20,180
Italy								
1990/91	1,000	18,000	12,780	31,780	1,955	26,825	3,000	31,780
1991/92	3,000	12,000	14,000	29,000	2,000	26,500	500	29,000
1992/93	500	13,000	15,500	29,000	1,500	27,000	500	29,000
Turkey								
1990/91	4,000	65,000	0	69,000	1,214	63,786	4,000	69,000
1991/92	4,000	67,000	0	71,000	3,300	64,700	3,000	71,000
1992/93	3,000	69,000	0	72,000	3,500	65,000	3,500	72,000
United States								
1990/91	59,752	205,930	108	265,790	81,414	130,931	53,445	265,790
1991/92	53,445	234,960	95	288,500	90,021	136,850	61,629	288,500
1992/93	61,629	181,440	100	243,169	81,647	131,643	29,879	243,169
Total								
1990/91	70,232	483,090	20,788	574,110	141,583	370,902	61,625	574,110
1991/92	61,625	500,204	26,495	588,324	156,321	366,694	65,309	588,324
1992/93	65,309	474,440	19,600	559,349	149,147	374,643	35,559	559,349

1/Marketing Years: August-July for the United States; September-August for Italy and Turkey; October-September for China, France and India. 2/Source of U.S. Exports: Walnut Marketing Board. U.S. Census Bureau export figures do not match PS&D tables due to variations in actual dates of shipments.

THE CHINESE WINE MARKET AND OUTLOOK FOR U.S. EXPORTS

The Chinese wine market is characterized by: (1) very high prices for imported wine caused by several import impediments; (2) lack of consumer awareness of imported wine; (3) significant marketing presence by French concerns emphasizing cognac; and (4) small but growing production and consumption of low priced domestic table wines. Nevertheless, economic and trade reforms combined with rapid economic development and rising consumer purchasing power may overcome these obstacles and provide the basis for potentially significant future sales of U.S. wines.

Chinese Wine Production

Most wine production takes place in North Central China's Shandong province and in the Yellow river valley portions of Henan, Hebei, and Jiangsu province. Small amounts of wine are also produced near Tianjin. China's Ministry of Light Industry (MOLI) controlled 69 percent of China's total wine production in 1990.

Chinese Wine Production
(1,000 Metric Tons)

Year	Production	Ann. Pct. Chg.
1981	111	
1982	118	6.3
1983	129	9.3
1984	160	24.0
1985	233	45.6
1986	253	8.6
1987	279	10.3
1988	309	10.8
1989	272	-12.0
1990	254	-6.6

Source: 1991 PRC Light Industry Yearbook

MOLI has entered into several new ventures in cooperation with foreign, primarily French and some Italian, wine concerns to develop white and red wine production. Other Chinese organizations, including China Cereal and Oils Import and Export Corporation (CEROILS) and the Ministry of Agriculture, have also entered into joint ventures with foreign firms to produce wine in China. According to MOLI officials, joint venture facilities often utilize expert foreign advisors and modern equipment.

Wine Consumption

China's domestic wine industry has focused on production of sweet white wine as opposed to drier white wine or red wines. However, over the past decade white and red table wine production has developed to meet the needs of increasingly affluent consumers and the export market. Joint venture white table wines such as Great Wall and Dynasty are widely available throughout China, particularly in large urban areas. They are increasingly served at business/official functions in lieu of or accompanied by China's traditional white liquor "baijiu." These functions often feature several small glasses of wine used for the toasts that accompany the many dishes served at Chinese banquets. Imported wine is rarely served except by wealthiest consumers because of its very high cost versus domestic wine.

Guangzhou Domestic Wine Retail Prices
(750 ml bottle)

Brand	-----Price-----	
	FEC 1/	US\$ 2/
Great Wall		
- Cabernet Sauvignon	22.3	3.86
- White	18.8	3.26
- Red	18.2	3.15
Dynasty		
- White	16.5	2.86
- Red	18.8	3.26
- Rose	17.5	3.03
Huadong Tsingtao		
- Chardonnay	37.5	6.50
- Riesling	27.6	4.78

1/Foreign Exchange Certificate (FEC) price. FEC is parallel to the local Reminbi (RMB) but is issued to foreigners in exchange for international convertible currency. While FEC face value is in principle equivalent to RMB, customers paying RMB are often assessed a higher cost. This was the case for the store surveyed-- it charged an additional 10 percent on all RMB purchases.

2/Converted using official exchange rate of 5.77 (RMB/FEC)/US\$.

Source: Major Guangzhou supermarket, January 12, 1993.

The main imported wine consumers in China are foreigners who frequent 4 and 5 star hotels and the best restaurants. The majority of white and red wines featured on wine lists at upscale hotel restaurants are French, although a small number of California wines are sometimes offered. For example, the wine list at one of South China's top upscale hotels offers 28 French wines, 3 German, 2 Italian, 2 U.S. (Californian), and 6 Chinese. U.S. wines were relatively high priced. The price of a bottle of California chardonnay was equivalent to approximately \$81.50. By contrast, a domestic Tsingtao chardonnay was offered at \$21. Some French wines were more moderately priced than the U.S. wines as well. The four Bordeaux whites offered had an average price of \$59; the six Burgundy whites ranged in price from \$46 to \$165.

Wine Trade

China's wine imports declined sharply between 1989 and 1991, the result of a period of economic retrenchment. The government imposed foreign exchange controls and discouraged importation of luxury goods such as wine in an effort to reign in inflation. Wine imports showed signs of recovery in 1992 as China eased austerity measures when inflation dipped in 1991.

China has exported small quantities of its higher quality joint venture produced wine to Hong Kong, Japan and Western Europe. Through the first nine months of 1992, exports to Russia have shown a marked increase. These exports were likely conducted on barter terms, with some occurring as border trade.

Chinese Wine Imports, 1988-92
(Quantity in Metric Tons)

Origin	1988	1989	1990	1991	1992 1/
France	128	44	50	39	68
Italy	13	9	1	5	1
Germany	3	3	1	2	8
United Kingdom	15	1	1	1	1
Hong Kong	1	2	2	1	0
Russia	36	0	17	0	0
Romania	0	7	0	0	0
United States	4	1	1	0	0
Portugal	8	2	2	0	0
Australia	2	1	1	0	1
Japan	6	0	0	0	2
Others	3	0	0	1	0
TOTAL	219	70	76	49	81

1/January-September only. Source: PRC Customs.

Chinese Wine Imports, 1988-92
(Value in 1,000 U.S.\$)

Origin	1988	1989	1990	1991	1992 1/
France	485	278	309	251	379
Italy	52	55	9	18	8
Germany	16	15	5	10	27
Hong Kong	1	3	5	6	0
United Kingdom	87	5	3	5	3
Russia	141	0	55	0	0
Romania	0	8	0	0	0
United States	16	5	5	0	0
Portugal	21	8	10	0	0
Australia	6	5	7	0	10
Japan	14	0	0	0	4
Others	19	7	9	9	7
TOTAL	858	389	417	299	438

1/January-September only. SOURCE: PRC Customs.

Chinese Wine Exports, 1988-1992
(Quantity in Metric Tons)

Destination	1988	1989	1990	1991	1992 1/
Hong Kong	771	520	487	345	142
Japan	500	166	250	309	172
France	65	51	98	146	139
Germany	58	73	31	117	94
Belgium	28	45	84	94	58
United Kingdom	86	48	42	57	56
Singapore	12	17	29	36	43
Mongolia	0	0	0	34	12
Netherlands	32	54	34	34	37
Canada	15	15	8	23	0
Laos	1	21	2	16	2
Malaysia	13	11	11	14	3
United States	180	57	19	1	34
Russia	7	52	8	0	832
Kazakhstan	0	0	0	0	36
Panama	0	79	0	0	0
Sweden	26	0	0	0	0
Austria	0	2	0	0	27
Switzerland	15	8	8	0	22
Others	34	31	17	29	44
TOTAL	1,834	1,250	1,128	1,255	1,753

1/January-September only. Source: PRC Customs.

Chinese Wine Exports, 1988-1992
(Value in 1,000 US\$)

Destination	1988	1989	1990	1991	1992 1/
Hong Kong	615	384	511	365	261
Japan	538	132	226	309	349
France	138	102	125	215	186
Germany	107	122	48	193	159
Belgium	45	77	120	151	103
United Kingdom	208	110	105	111	115
Netherlands	62	106	61	63	81
Singapore	32	43	73	62	90
Canada	34	25	27	35	0
Malaysia	17	20	23	28	8
Mongolia	0	0	0	23	6
Laos	1	37	3	23	2
United States	397	134	44	2	86
Kazakhstan	0	0	0	0	32
Panama	0	111	0	0	0
Russia	10	131	25	0	765
Sweden	67	0	0	0	0
Austria	0	4	0	0	58
Switzerland	26	12	13	0	47
Others	79	57	24	62	79
TOTAL	2,376	1,607	1,428	1,642	2,427

1/January-September only. Source: PRC Customs.

Trade Policy

As a result of the October 10, 1992 China Market Access agreement between the United States and China, China has committed to eliminate wine import quotas by December 31, 1994. As China attempts to join GATT, it will likely have to adopt further trade reforms, which may have an impact on wine import policy.

China assesses a "favorable" 150 percent import duty on wines imported from countries that grant China most favored nation status, and a "general" 180 percent duty on wines from other countries. Consignment sales are levied duty rates of approximately 100 percent. Duty rates are calculated on a CIF basis. All imported wines are subject to a 15 percent value added tax.

Marketing Channels

CEROILS is the predominant importer and exporter of wine. Each year central CEROILS authorities in Beijing sign a consignment contract with agent suppliers from Hong Kong. Once the consignment terms are set, they are passed down to provincial and local branches of CEROILS or to trading companies partially owned or affiliated with CEROILS. These local companies then directly contact Hong Kong suppliers or order via CEROILS Beijing at the terms and prices agreed to in the consignment agreement.

Introducing new wine into China via central CEROILS entails several steps. Suppliers must first provide a sample shipment, including all transport costs, duties/taxes, and promotional fees, for test marketing. If the test marketing is successful, CEROILS will sign a contract and supply the product to its customers.

Local companies must obtain import licenses issued by the Ministry of Foreign Economic Relations and Trade (MOFERT) in order to import wine. MOFERT issues the import licenses on the basis of historical import averages by case lot. The amount licensed may be increased during annual allotment requests. If an importer's annual allotted licenses prove insufficient during the course of the year, the company has the right to submit a special request for additional licenses from central authorities at MOFERT.

Joint venture hotels have the right to import wine directly. Because consignment sales benefit from lower import duties, however, these hotels are inclined to order via CEROILS instead of directly.

China's Sugar and Wine Companies are active domestic wholesalers and distributors, but have no direct import authority. For example, Guangdong Sugar and Wine Company purchases imported wine via three Guangdong companies, all of which have been or currently are part of CEROILS. The Sugar and Wine Companies sell to both state owned and private retail outlets.

Competitor Activities

French wines dominate among imports. They benefit from active marketing and long time familiarity with Hong Kong agents who also supply the China market. Strong French presence in joint venture wineries in China may also provide additional marketing leverage. Australian wine in several liter size carton dispensers is also beginning to appear in China.

Imported wines compete with French cognac in China's imported alcoholic beverage market. Some Chinese importers point to cognac's success as a model for marketing U.S. wines in China. French cognac companies first established their product in Hong Kong, and now actively market it throughout China. They focus on South China in particular because they hope to capitalize on the proximity to high per capita cognac consuming Hong Kong. Cantonese language radio, television and print advertisements often spill over the border into the economically booming areas of Guangdong's Pearl River delta, Shenzhen Special Economic Zone, and Guangzhou. Cognac is now widely available in stores throughout Guangdong.

Labeling

Chinese labeling laws are currently under review. New regulations are due out by the end of 1993. The major changes expected are a new emphasis on Chinese language labeling and specific regulations on food additives. China bases its food safety regulations on FAO/Codex standards. Chinese labeling authorities recommend consultation with importers for recommendations on specific labeling requirements.

Currently, imported U.S. products, including wine, in China commonly bear the same English language labels as they do in the United States. Products sold in hotels and restaurants do not need Chinese language labeling. However, affixing a small stick-on label in Chinese makes good marketing sense when targeting the limited but growing retail market. The United States and American goods are positively perceived by the vast majority of China's consumers. Highlighting in Chinese that the product is of U.S. origin is a plus.

Market Opportunities

Marketing opportunities for U.S. wines in China are currently limited to the upscale hotel trade which caters to foreigners. Future elimination of trade impediments combined with a marketing campaign focused on increasingly prosperous urban consumers (e.g., in Guangzhou, Shenzhen, and Shanghai) would make U.S. wines more widely available and competitive in China.

Under existing conditions, market development efforts should focus on: (1) identification and targeting of Hong Kong wine trading agents to feature and promote U.S. wine in their sales campaigns; (2) promotion of wine among China's various importing and distribution authorities; and (3) advertising as the product becomes widely available to consumers. Wholly-owned foreign or joint venture retailers could be a new market segment to explore. In the case of South China, foreign fully or partially owned supermarkets, most of which are Hong Kong-based, are opening in the most prosperous urban areas of Guangdong province. Meanwhile, local Guangdong supermarkets are expanding and upgrading their outlets. Selected modern outlets can provide an attractive venue through which to market imported wine. (Based on a report by the Agricultural Counselor in Beijing and the Agricultural Trade Officer in Guangzhou.)

CHINA: FRUIT MARKET & TRADE

Production

Total Chinese fruit production reached 21.8 million tons in 1991, a 17-percent increase over 1990 production. Production is forecast to expand another 12 percent to 24.4 million tons in 1992. Citrus, apples, and pears are the principal fruit crops, accounting for 29 percent, 21 percent, and 11 percent, respectively, of production in 1991. Although, apple and pear production are expected to grow in 1992, citrus production is forecast to decline by 23 percent because of cold temperatures in the early part of 1992. Because of limited storage and processing capacity, most fruit production is used for domestic fresh consumption.

The upward trend in fruit production will probably continue as farmers look for ways to supplement their incomes in an increasingly market-oriented economy. Fruits are now marketed freely and farmers are free to negotiate their own contracts. As the returns to fruit production have increased, so too has input use. Production growth reflects improved orchard management, increased use of fertilizer and the introduction of new species rather than a marked increase in area.

Most fruit production is carried out by contracted units. The contractors provide technical service, training, seedlings, and rootstock. Contracts do not usually include predetermined prices, which are market determined.

Although farmers are now free to market their own fruit, the Supply and Marketing Cooperatives, once the only domestic procurers of fruit, continue to play a major role by providing technical services. For example, a seedling farm has been established, in cooperation with the Ministry of Commerce, that supplies farmers with 2 million apple seedlings each year. A second breeding farm for citrus is planned for southern China. The Coops are currently developing an integrated marketing system covering production, packaging, marketing, and sales of fruit. Some experimentation with organically grown, or "green fruit," is currently underway.

Shandong Province is China's leading producer of deciduous fruit. Shandong's 1992 fruit harvest reached 3 million tons. Apples accounted for 56 percent of this production, up from only 3 percent in the 1950's. Like the rest of China, most of Shandong's production is for domestic consumption.

The Red Fuji variety, first introduced in 1980 from Japan, is now the number one apple produced in Shandong. The Red Fuji variety accounts for 31 percent of Shandong's 430,000 hectares of apple orchards. Other major varieties include Red Delicious (Red Star), Ralls, and Golden Delicious.

Fruit Processing

The leading cannery in Shandong is currently producing about 13,000 tons of processed fruits annually, including 7,000-8,000 tons of canned bartlett pears. Canned apples account for 4,000 tons of their production, and smaller volumes of hawthorn, cherries and peaches are also canned for domestic consumption and export.

Canned pear exports by the cannery are between 2,000 and 3,000 tons annually or about one half of the national export volume. Western Europe and Canada are the principal markets for the pears, priced at 4,700 to 5,000 RMB (\$820-880) per ton.

Approximately 1,500 tons of canned apples are sent to Japan and Russia; Japan also imports an additional 500 ton of dried apples. Fruits destined for Russia are handled through border trading companies engaged in barter trade. As of January 1, 1993, the cannery will enjoy import/export rights, which means that it can trade directly with foreign buyers without having to go through an officially designated trader and therefore has access to foreign exchange currencies.

In addition to canned fruit, the cannery has just begun processing apples for Beijing Bama Food Processing Company, the apple pie supplier for McDonald's PRC operations. By the end of 1992, 75 tons will have been purchased by McDonald's, and the cannery expects that figure to increase in 1993. These apples are Golden Delicious variety which have been pared, cored, sliced, frozen in an ascorbic acid solution, and packed in plastic bags. Further processing is then completed by Bama Food.

Two joint ventures in juice processing have been developed by Italian firms. One is in Sichuan province which produces concentrated orange juice; the other is in Shandong, for apple juice processing.

Marketing

As fruit production grows in China, marketing channels continue to be a bottleneck. While fruit from all over China can be found in the major cities, transportation between provinces is a problem. Most transportation is by rail and is administered by the Ministry of Commerce (MOC). However, MOC owns no rolling stock and is subject to shortages that plague all sectors of the Chinese economy.

The two major channels used by producers to find buyers are an annual trade fair and wholesale markets. Since 1984, when fruit production was freed from State planning, farmers have been able to market their products on the open market. Wholesale markets have begun springing up around major cities and in the principal production regions. At the present time, more than 50 percent of marketed fruit passes through a wholesale market. Because the wholesale markets bring producers and buyers in direct contact this has become the preferred distribution route. The Beijing Fruit Company, Beijing's principal wholesaler, currently has four markets established at locations around the city. Since the establishment of the wholesale markets, the volume of fruit entering retail channels has risen steadily.

Trade fairs have traditionally been used as the venue for contract signing between growers, represented by the Cooperatives, and retailers. The location of the fair changes each year; in March, 1993, it will be held in Fuzhou, in

southeastern China. These fairs are primarily aimed at domestic consumers; foreign buyers are welcome but have not attended in large numbers.

Trade officials are anxious to modernize their marketing operations. Producers have made significant strides in improving quality; now post-harvest management including packing, storage and transportation remain as the key hurdles to be overcome as China presses to enter international markets.

Trade

Citrus fruits and pears are China's major fruit exports and are primarily shipped to southeast Asia, Russia, and North and South Korea. Apple exports, once China's leading fruit export, have declined substantially over the last decade. Fresh apple exports have fallen from an annual volume of 25,000 tons in the 1970's to a few thousand tons of primarily Red Fuji. PRC apples are no longer considered competitive in international markets and the bulk of recent exports have been to the Former Soviet Union. However, intensive efforts to improve fruit quality have resulted in improved varieties such as Red Fuji and Red Star (a Red Delicious type) that are appreciated in Southeast Asian markets. In 1991, 10,000 tons of Ralls (a small, lower quality apple) were shipped to Russia and another 2,000 tons of Red Star were sent to Southeast Asia. Export prices ranged from US\$330-600 per ton.

Twenty percent of China's pear exports are from Yantai county in Shandong province. A Singapore joint-venture with the Yantai Foodstuffs Import & Export Corp. is currently shipping pears to Canada, the United States and the European Community. The joint venture is now expanding into pear production bases invested at US\$2,000,000.

Bananas account for the bulk of the imports. Despite a ban on the import of U.S. fresh fruits, U.S. apples, oranges, and grapes are routinely seen in Guangdong province markets and are finding their way into northern China. Red Delicious apples have been seen in Beijing in both state stores and free markets. Latin American types of bananas retail for as much as 54 RMB (US\$9.50) per kilogram.

Trade Policy

Under the Section 301 Agreement signed by the United States and China in October, 1992, China has agreed to remove quotas on fresh fruit imports, reduce tariffs, and eliminate non-scientifically based phytosanitary barriers by the end of 1993. The United States is continuing to monitor China's implementation of, and adherence to, the terms of the agreement, which will be critical to determining future access for U.S. fruit to China's market.

In August, 1992, a team from the Chinese Animal and Plant Quarantine Service (CAPQ) visited the United States to review U.S. practices in fruit pest management, focusing particularly on the Mediterranean fruit fly. USDA's Animal Plant and Health Inspection Service has submitted various data and information to CAPQ describing the highly localized region for Medfly in the United States and the measures taken to control and eradicate it when discovered. Throughout this process, the United States has sought to demonstrate that China's ban on the importation of U.S. fresh fruit is not scientifically well-based.

Based on a post report drafted by Diana Sedney from the American Embassy, Beijing, China.

China: Fruit Production
(Million metric tons)

	1987	1988	1989	1990	1991	1992 1/
Apples	4.3	4.3	4.5	4.3	4.5	4.8
Pears	2.0	1.8	1.4	1.5	2.5	NA
Citrus	3.2	2.6	4.6	4.9	6.3	4.9
Bananas	2.0	1.8	1.4	1.5	2.0	NA
Grapes	0.6	0.8	0.9	0.9	0.9	NA
Total 2/	16.7	16.7	18.3	18.7	21.8	24.4

1/ Forecast.

2/ Includes all fruit; only top 5 categories listed separately.

SOURCE: State Statistical Bureau

China: 1991 Fruit Production by Province
(1,000 Metric tons)

	Total 1/	Apples	Pears	Citrus	Bananas	Grapes
Guangdong	3,942	---	15	1,757	1,366	---
Shandong	2,816	1,627	344	---	---	132
Hebei	1,970	531	814	---	---	100
Sichuan	1,472	67	119	1,031	---	---
Zhejiang	1,345	---	27	1,064	---	24
Guangxi	1,139	---	25	389	310	---
Fujian	1,105	---	15	584	189	4
Liaoning	1,011	571	204	---	---	90
Xinjiang	811	120	72	---	---	356
Shaanxi	801	505	36	16	---	18
Henan	637	380	31	2	---	24
Total 2/	21,761	4,540	2,498	6,333	1,981	916

1/ Includes pineapple, date, persimmon, longan, and litchi production.

2/ Totals include provinces not shown separately. Provinces listed separately include the top 3 producers of each fruit listed.

China: Total Fruit Production and Orchard Area by Province: 1989-1991

	Total Fruit (1,000 Metric tons)			Orchard Area (1,000 Hectares)		
	1989	1990	1991	1989	1990	1991
Guangdong	2,758	3,285	3,942	639	645	658
Shandong	2,559	2,463	2,816	669	641	613
Hebei	1,854	1,755	1,971	831	627	601
Sichuan	1,247	1,270	1,472	226	238	240
Zhejiang	988	1,070	1,345	223	222	226
Guangxi	749	916	1,139	133	154	188
Fujian	699	758	1,105	278	298	355
Liaoning	1,003	1,113	1,011	398	390	390
Xinjiang	733	798	811	130	130	125
Shaanxi	543	620	801	289	305	334
Henan	767	639	637	302	234	215
Total 1/	18,319	18,744	21,761	5,372	5,179	5,318

1/ Totals shown are for all provinces, including those not shown separately.

China: Fruit Trade
(1,000 Metric Tons)

Canned

Year	Oranges	Citrus	Bananas	Apples	Pears 1/	Pear 1/
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Exports

1988	74.7	4.5	4.0	87.9	NA	NA
1989	70.5	3.2	3.5	70.3	NA	NA
1990	65.7	5.5	4.0	62.4	44.2	6.9
1991	43.4	8.0	7.9	24.1	40.3	5.3
1992 2/	40.0	6.0	na	12.0	46.0	5.0

Imports

1988	4.1	0.1 3/	20.9	0.2	NA	NA
1989	8.6	0.1 3/	12.5	0.1	NA	NA
1990	8.7	0.1 3/	13.7	0.1 3/	0.1 3/	0.1 3/
1991	6.6	0.3	9.4	0.2	7.8	0.1 3/
1992 2/	0.1 3/	0.2	NA	0.5	0.1 3/	0.1 3/

1/ Custom statistics for six digit tariff codes are not available prior to 1990.

2/ Forecast based on Jan-Oct/92 trade statistics.

3/ Less than.

Source: PRC Customs Statistics

China: Deciduous Fruit Exports: Jan-Sept, 1992

	Apples		Pears	
	--MT--	\$1,000	--MT--	\$1,000
Hong Kong	79	30	17,564	9,230
Russia	4,663	3,883		516
Singapore	--	--	3,512	1,657
Malaysia	--	--	1,034	471
Vietnam	396	146	39	14
India	--	--	341	143
Others	4	3	378	223
Total	5,142	4,062	22,868	12,254

CHINA: DECIDUOUS FRUIT IMPORTS: Jan-Sept, 1992

	Apples		Pears	
	--MT--	\$1,000	--MT--	\$1,000
Canada	378	358	--	--
New Zealand	75	127	1	3
Japan	--	--	7	12
United States	1	1	--	--
Others	4	10	--	--
Total	458	496	8	15

China: Citrus Fruit Exports: Jan-Sept, 1992

	Oranges		Mandarins		Grapefruit	
	--MT--	\$1,000	--MT--	\$1,000	--MT--	\$1,000
Hong Kong	180	145	5,788	2,736	2,359	1,440
Singapore	464	244	11,455	6,797	561	297
Malaysia	48	29	5,855	3,377	--	--
Russia	238	175	980	735	--	--
North Korea	23	7	865	307	--	--
Macau	248	70	472	161	111	76
South Korea	--	--	656	317	--	--
Canada	21	11	309	208	27	27
Others	--	--	164	107	--	--
Total	5,318	2,239	26,544	14,745	3,058	1,840

China: Citrus Fruit Imports: Jan-Sept., 1992

	Oranges		Lemons	
	--Mt--	\$1,000	--MT--	\$1,000
Hong Kong	--	--	22	6
U.S.	2	4	20	5
Thailand	--	--	16	10
New Zealand	7	12	2	3
Others	5	6	21	20
Total	14	22	81	44

China: Processed Fruit Exports: Jan-Sept, 1992

Exports	Canned Pears		Apple Juice		Orange Juice (Frz & oth)	
	--MT--	\$1,000	--MT--	\$1,000	--MT--	\$1,000
Germany	830	705	NA	177	--	--
Sweden	652	501	--	--	--	--
Netherlands	562	432	NA	18	--	--
Canada	379	233	--	--	--	--
Denmark	285	180	--	--	--	--
Hong Kong	180	145	NA	3	NA	90
Japan	174	176	NA	1,188	--	--
United States	--	--	NA	274	--	--
Malaysia	--	--	--	--	NA	39
Thailand	--	--	--	--	NA	13
Others	502	394	NA	78	NA	19
Total	3,564	2,766	1,017	1,738	170	161

China: Processed Fruit Imports: Jan-Sept, 1992

	Canned Pears		Apple Juice		Orange Juice (Frz & oth)	
	--MT--	\$1,000	--MT--	\$1,000	--MT--	\$1,000
Hong Kong	2	3	NA	12	NA	59
United States	--	--	NA	10	NA	63
Brazil	--	--	--	--	NA	43
Denmark	--	--	--	--	NA	13
Canada	--	--	NA	1	NA	4
Australia	1	1	NA	4	--	--
Other	--	--	--	--	NA	9
TOTAL	3	4	NA	27	NA	191

Source: PRC Custom Statistics

DECIDUOUS FRUIT AND TABLE GRAPE UPDATE: WORLD APPLE AND PEAR OUTLOOK
AND SOUTHERN HEMISPHERE FOCUS

Apples

The 1992/93 apple marketing year will be one of the most competitive years U.S. exporters have witnessed for the past few years. U.S. exporters have had two excellent years, both in terms of export volumes and prices received, due in part to the extremely limited European apple crop in the 1991/92 season. The reverse holds true this year. Bumper European apple crops along with a strong U.S. dollar, and a European recession are severely hampering U.S. apple exports to Europe. Asian and Central and South American markets are making up for some of the shortfall, but U.S. apple exports to date are trailing last season's exports. Average to above-average Southern Hemisphere crops (excluding a large decline in Argentina) soon to be marketed, could further aggravate the world apple market situation.

Apple production in 25 selected major producing and trading countries in the 1992/93 marketing year is forecast to rise 31 percent to 24 million metric tons, primarily due to the bumper European crop. World exports in 1992/93 are forecast to increase 5 percent to 3.7 million tons with the EC, and the Southern Hemisphere to a lesser extent, accounting for the increase. EC imports, much of which are intra-EC trade, are forecast to decrease by 28 percent in 1992/93.

Northern Hemisphere production in 1992/93 is forecast to rise 39 percent to 21 million tons. Apple prices are generally lower in all major apple producing countries. U.S. apple production is expected to rise 9 percent. Japan's production is forecast to reach one million tons in 1992/93, up 35 percent from last season's typhoon-damaged crop. EC output rose a dramatic 87 percent to 11 million tons. EC consumption may rise considerably, but withdrawals are anticipated to absorb a significant share of the oversupply. (See following article on the withdrawal system for apples). EC utilization of apples for processing is expected to increase, as will exports, while imports (including intra-EC trade) will decline 30 percent. U.S. apple exports in 1992/93 are forecast to fall 4 percent due to expected reduced sales to the EC. However, U.S. sales to Asia will remain brisk, especially to Taiwan.

Apple production in the Southern Hemisphere is forecast to dip 8 percent to 3 million tons in 1993 due to a sharp reduction in Argentine apple production. All Southern Hemisphere countries have been asked by the EC Commission to apply "voluntary" self-restraint in exporting to the EC due to the EC's oversupply situation.

Pears

Pear production in selected major producing countries is expected to increase 24 percent to 6 million tons in 1993 from a year ago, due mostly to a bumper crop in Europe. World exports, domestic consumption of pears and processed pears will rise and imports will fall, primarily due to the oversupply situation in the EC. Northern Hemisphere production rose 33 percent to 5 million tons. Production in the United States rose 5 percent to 861,700 tons. Pear production in the EC is estimated at 2.9 million tons, a dramatic 57 percent jump. EC countries, with the exception of the UK, all registered production gains.

The Southern Hemisphere pear crop is anticipated to decline 10 percent in 1993 due to heavy losses in Argentina. Selected countries are expected to post gains: Chile (16 percent), New Zealand (5 percent), South Africa (3 percent) and Australia (1 percent). Exports are forecast to hold from the previous year.

SOUTHERN HEMISPHERE FOCUS

Argentina

Apple output in 1993, which is harvested in February and March 1993, in the principal producing provinces of Rio Negro and Neuquen, is forecast at 740,000 tons, 33 percent below last season's level due to severe spring frosts (October and November). Red Delicious accounts for 65 percent of output, and Granny Smith accounts for 29 percent with varieties such as Rome Beauty, Jonagold and Yellow Pippin making up the rest. Exports in 1993 are projected to fall 12 percent from a year ago. The fresh apple export season is from February to December with the heaviest export flow March through May. Most Argentine apple exports are destined for Brazil, the EC and Sweden. In 1993, Argentina is expected to ship fewer apples to the EC. It will face strong competition on quality and price from Chile in the Brazilian market.

Pear production, harvested from January through March, mostly in Rio Negro and Neuquen, is forecast to drop to 285,000 tons, down 32 percent from the previous harvest due to severe frosts. Predominant varieties are Williams, Packham Triumph, and D'Anjou's. The fresh pear marketing season is year-round with most of the crop marketed from February through April. Pear exports are forecast to decline 17 percent in 1993. Argentina's main export markets for pears are the EC, Brazil, and the United States.

Table grape production for 1993, harvested December 1992 through May 1993, mostly in Mendoza and San Juan provinces, is forecast to decline 24 percent from the previous season to 130,000 tons due to frost damage. Table grape exports are expected likewise to decline. Argentina's major markets are Brazil and the EC.

Australia

Apple production in 1993 is forecast to increase slightly. Most apples are grown in Victoria (Red Delicious and Granny Smith) and New South Wales (Red Delicious). Although Australian exports in 1992/93 are forecast to be down slightly, sales to South East Asian markets, primarily Singapore and Malaysia, are likely to exceed last year's amount and account for over half of total 1993 shipments. Australia's main competitors in these markets are U.S. apples and the growing presence of New Zealand apples. Despite this, it is reported that Tasmanian Hi Early Red Delicious and Western Australian Granny Smith varieties remain in strong demand.

Pear production for the 1993 season will increase marginally above the previous harvest with a large increase in bearing trees offsetting the fall in average yields. Over 85 percent of Australia pears are grown in Victoria, comprised of mostly the Bartlett and Packham Triumph varieties. Exports of Australian pears in 1993 are projected to dip slightly. Major destinations are Singapore, Hong Kong, the United States, Malaysia, and France.

Chile

Apple production for 1993 is expected to be slightly higher than the previous year's crop. Apples are Chile's second largest exported fruit in value and volume following table grapes. The European Community is the largest apple export market followed by the Middle East and Latin American markets. The United States purchases only 6 percent of Chile's exports. Mostly Red Delicious apples and their variations are produced, many of which go to supply the EC and the Middle East. Granny Smiths are produced for export to the United States and for concentrated apple juice production. Chilean exports of apples should increase 5 percent in 1993 due to an increase in quantity and exceptional quality of the apple crop, and expanded markets in the Middle East, Mexico, and Argentina.

Pear production is expected to increase 16 percent in 1993. Exports are forecast to jump 19 percent from the previous year. The EC is Chile's largest pear market and accounts for over half of total shipments. The United States is Chile's second largest market. About 69 percent of exported pears are Packham's Triumph variety, 12 percent, Beurre Bosc and 12 percent, Asian pears.

Table grape production is expected to increase 7 percent in 1993 to 750,000 tons. Chile produces over 36 varieties of table grapes for export. Thompson Seedless, Flame Seedless and Ribier varieties generally account for 47, 15 and 15 percent of table grape exports respectively. Exports are expected to increase 10 percent to 450,000 tons. In 1992 a little over 55 percent of Chilean table grapes were shipped to the United States, followed by the EC. Initial prices in the United States have been higher this season compared to last because of improved quality control.

New Zealand

Apple production in 1993 is forecast to rise 10 percent to 489,400 tons as more trees reach bearing age and normal growing conditions return. Quality is expected to improve, allowing more apples to reach export quality standards. The trend is for growers to replace older, traditional varieties such as Red Delicious and Granny Smith with such varieties as Braeburn, Royal Gala and Fuji. Exports in 1993 are projected to increase 22 percent to 253,450 tons. The major markets for New Zealand apples are the EC and the United States. With the larger volumes available for export and greater competition in Europe, the price outlook appears less favorable this year. However, the U.S. market is expected to increase in 1993.

Pear production is expected to increase 5 percent to 18,526 tons in 1993. Exports are expected to increase 11 percent to 2,683 tons. The EC and the United States are the main export markets.

South Africa

Apple production is forecast to rise slightly to 602,144 tons. Exports are likely to increase marginally. Apples are exported from March to July, principally to the EC.

Pear production is predicted to rise slightly in 1993. Pear exports are expected to increase 5 percent with most bound for the EC.

Table grape production is predicted to increase 9 percent in 1993. Over half is exported with the remainder sold fresh domestically or processed. Exports are expected to climb 10 percent, due to the high quality of the fruit which is attracting the lucrative supermarket trade in Europe. Emphasis is placed on earlier ripeness to catch the Christmas market in the EC.

(Joani Dong, 202-720-4620)

APPLES: SUPPLY & UTILIZATION IN SELECTED MAJOR PRODUCING/TRADING COUNTRIES
(Metric Tons)

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
N O R T H E R N H E M I S P H E R E C O U N T R I E S								
* EUROPEAN COMMUNITY (EC) *								
Belgium-Luxembourg								
1990/91	235,125	234,535	165,555	400,680	115,101	235,891	47,500	2,188
1991/92	138,975	138,575	158,504	297,479	66,416	203,430	27,600	33
1992/93	492,070	488,820	131,350	623,420	180,000	245,000	98,420	100,000
Denmark								
1990/91	70,000	30,000	44,935	114,935	2,437	92,000	20,000	498
1991/92	55,000	25,000	38,953	93,953	2,608	76,000	15,000	345
1992/93	90,000	45,000	30,000	120,000	3,000	91,500	25,000	500
France								
1990/91	1,895,400	1,781,700	105,100	2,000,500	717,700	1,020,700	200,000	62,100
1991/92	1,235,900	1,161,700	151,600	1,387,500	501,000	736,500	150,000	0
1992/93	2,210,000	2,077,400	80,000	2,290,000	600,000	970,000	200,000	520,000
Germany								
1990/91	2,222,001	898,490	684,042	2,906,043	72,118	2,133,697	698,682	1,546
1991/92	1,164,755	597,269	903,255	2,068,010	64,032	1,650,712	353,266	0
1992/93	3,206,207	1,198,207	570,000	3,776,207	85,000	2,624,345	966,862	100,000
Greece								
1990/91	341,819	341,819	1,879	343,698	12,231	170,467	1,000	160,000
1991/92	179,988	179,988	17,693	197,681	3,108	165,440	3,000	26,133
1992/93	330,000	330,000	1,500	331,500	15,000	173,500	3,000	140,000
Italy								
1990/91	2,102,000	2,050,070	75,603	2,177,603	279,939	1,288,664	534,000	75,000
1991/92	1,868,800	1,830,170	87,000	1,955,800	418,400	1,150,000	378,000	9,400
1992/93	2,263,300	2,207,000	55,000	2,318,300	350,000	1,390,300	400,000	178,000
Netherlands								
1990/91	431,000	388,000	259,900	690,900	261,940	345,172	80,084	3,704
1991/92	223,000	201,000	270,678	493,678	225,339	180,769	87,078	492
1992/93	570,000	500,000	250,000	820,000	335,000	375,000	100,000	10,000
Spain 2/								
1990/91	635,100	609,700	155,000	790,100	13,000	682,100	95,000	0
1991/92	462,100	443,600	212,100	674,200	12,900	576,300	85,000	0
1992/93	1,003,400	959,300	70,000	1,073,400	20,000	758,500	195,000	99,900
United Kingdom								
1990/91	264,000	264,000	496,592	760,592	17,717	700,911	29,025	12,939
1991/92	285,600	285,600	425,096	710,696	49,649	629,800	30,366	881
1992/93	338,000	338,000	445,000	783,000	23,000	794,720	33,020	32,260
SUBTOTAL -- EC								
1990/91	8,196,445	6,598,314	1,988,606	10,185,051	1,492,183	6,669,602	1,705,291	317,975
1991/92	5,614,118	4,862,902	2,264,879	7,878,997	1,343,452	5,368,951	1,129,310	37,284
1992/93	10,502,977	8,143,727	1,632,850	12,135,827	1,611,000	7,442,865	2,021,302	1,180,660
* OTHER NORTHERN HEMISPHERE COUNTRIES *								
Austria 3/								
1990/91	268,400	111,700	15,400	283,800	4,000	276,800	3,000	0
1991/92	243,200	128,000	14,000	257,200	11,900	242,300	3,000	0
1992/93	251,900	123,100	12,000	263,900	6,600	254,300	3,000	0
Canada								
1990/91	539,722	539,722	94,737	634,459	81,761	332,698	220,000	0
1991/92	511,222	511,222	84,028	595,250	91,520	293,730	210,000	0
1992/93	550,000	550,000	87,000	637,000	85,000	322,000	230,000	0
Hungary								
1990/91	945,500	468,400	0	945,500	312,000	280,500	353,000	0
1991/92	859,003	446,700	0	859,000	386,000	226,000	247,000	0
1992/93	730,000	350,400	0	730,000	290,000	198,000	242,000	0
Japan								
1990/91	1,053,000	965,300	0	1,053,000	1,500	808,500	243,000	0
1991/92	760,300	695,400	80	760,380	1,100	439,280	320,000	0
1992/93	1,025,000	952,400	0	1,025,000	1,300	793,700	230,000	0
Mexico								
1990/91	520,000	450,000	12,000	532,000	0	292,000	240,000	0
1991/92	550,000	480,000	70,000	620,000	0	362,000	258,000	0
1992/93	600,000	520,000	100,000	700,000	0	460,000	240,000	0

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
Norway								
1990/91	49,454	19,638	42,708	92,162	0	86,162	6,000	0
1991/92	50,797	20,607	30,283	81,080	0	74,480	6,600	0
1992/93	50,913	20,732	40,000	90,913	0	84,863	6,050	0
Sweden								
1990/91	68,260	18,260	98,550	166,810	962	158,848	7,000	0
1991/92	54,100	14,100	86,600	140,700	520	133,180	7,000	0
1992/93	85,000	25,000	82,500	167,500	500	160,000	7,000	0
Switzerland 2/								
1990/91	313,250	253,250	5,968	319,218	2,006	154,962	162,250	0
1991/92	118,350	78,350	32,497	150,847	99	111,268	39,480	0
1992/93	426,000	356,000	2,000	428,000	5,000	160,000	263,000	0
Taiwan								
1990/91	12,607	12,607	76,447	89,054	85	88,969	0	0
1991/92	16,889	16,889	96,974	113,863	144	113,719	0	0
1992/93	16,500	16,500	95,000	111,500	100	111,400	0	0
Turkey								
1990/91	1,900,000	1,900,000	0	1,900,000	76,369	1,728,631	95,000	0
1991/92	1,900,000	1,900,000	0	1,900,000	86,353	1,718,647	95,000	0
1992/93	1,950,000	1,950,000	0	1,950,000	90,000	1,762,500	97,500	0
United States								
1990/91	4,398,400	4,398,400	110,612	4,509,012	359,824	2,286,188	1,863,000	0
1991/92	4,458,360	4,458,400	136,045	4,594,445	513,968	2,152,757	1,927,700	0
1992/93	4,876,480	4,876,500	105,000	4,981,500	493,000	2,499,600	1,988,900	0
SUBTOTAL: OTHER NORTHERN HEMISPHERE COUNTRIES								
1990/91	10,068,593	9,137,277	456,422	10,525,015	838,507	6,494,258	3,192,250	0
1991/92	9,522,218	8,749,668	550,507	10,072,765	1,091,624	5,867,361	3,113,780	0
1992/93	10,561,793	9,740,632	523,500	11,085,313	971,500	6,806,363	3,307,450	0
SUBTOTAL: NORTHERN HEMISPHERE COUNTRIES								
1990/91	18,265,038	15,735,591	2,445,028	20,710,066	2,330,690	13,163,860	4,897,541	317,975
1991/92	15,136,336	13,612,570	2,815,386	17,951,762	2,435,076	11,256,312	4,243,090	37,284
1992/93	21,064,770	17,884,359	2,156,350	23,221,140	2,582,500	14,229,228	5,328,752	1,180,660
S O U T H E R N H E M I S P H E R E C O U N T R I E S								
Argentina								
1990/91	950,000	950,000	0	950,000	200,000	230,000	520,000	0
1991/92	1,100,000	1,100,000	0	1,100,000	205,000	260,000	635,000	0
1992/93	740,000	740,000	0	740,000	180,000	160,000	400,000	0
Australia								
1990/91	289,000	289,000	0	289,000	25,814	150,000	113,186	0
1991/92	312,000	312,000	0	312,000	33,000	167,000	112,000	0
1992/93	316,000	316,000	0	316,000	30,000	181,000	105,000	0
Chile								
1990/91	750,000	740,000	0	750,000	392,000	90,000	268,000	0
1991/92	840,000	830,000	0	840,000	418,000	70,000	352,000	0
1992/93	860,000	850,000	0	860,000	440,000	90,000	330,000	0
New Zealand								
1990/91	424,718	371,795	1,416	426,134	210,882	54,277	160,975	0
1991/92	443,400	394,013	352	443,752	208,107	46,576	189,069	0
1992/93	489,375	439,375	500	489,875	253,450	53,138	183,287	0
South Africa								
1990/91	543,516	543,516	0	543,516	220,694	187,701	135,121	0
1991/92	582,251	582,251	0	582,251	252,690	174,561	155,000	0
1992/93	602,144	602,144	0	602,144	258,238	193,906	150,000	0
SUBTOTAL: SOUTHERN HEMISPHERE COUNTRIES								
1990/91	2,957,234	2,894,311	1,416	2,958,650	1,049,390	711,978	1,197,282	0
1991/92	3,277,651	3,218,264	352	3,278,003	1,116,797	718,137	1,443,069	0
1992/93	3,007,519	2,947,519	500	3,008,019	1,161,688	678,044	1,168,287	0
W O R L D T O T A L								
1990/91	21,222,272	18,629,902	2,446,444	23,668,716	3,380,080	13,875,838	6,094,823	317,975
1991/92	18,414,987	16,830,834	2,815,738	21,229,765	3,551,873	11,954,449	5,686,159	37,284
1992/93	24,072,289	20,831,878	2,156,850	26,229,159	3,744,188	14,907,272	6,497,039	1,180,660

1/ Data for Northern Hemisphere countries are for a July/June marketing year except Mexico and France which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile where the year starts on February of the second year indicated, and New Zealand where the year starts in October of the first year indicated.

2/ Excludes some apples grown for processing.

3/ Excludes most apples grown for processing.

Note: Reporting for Yugoslavia has been suspended.

PEARS: SUPPLY & UTILIZATION IN SELECTED MAJOR PRODUCING/TRADING COUNTRIES
(Metric Tons)

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
N O R T H E R N H E M I S P H E R E C O U N T R I E S								
* EUROPEAN COMMUNITY (EC) *								
Belgium-Luxembourg								
1990/91	62,185	62,035	72,445	84,630	44,195	35,490	3,000	1,945
1991/92	67,980	67,890	21,814	89,794	49,455	36,997	3,000	342
1992/93	101,005	100,780	18,000	119,005	59,000	52,455	5,050	2,500
Denmark								
1990/91	6,900	4,600	8,536	15,436	200	15,200	0	36
1991/92	5,700	3,700	9,039	14,739	103	14,600	0	36
1992/93	6,000	4,000	9,000	15,000	150	14,800	0	50
France								
1990/91	318,500	299,400	83,500	402,000	88,700	261,600	45,000	6,700
1991/92	224,000	210,600	106,300	330,300	72,900	227,400	30,000	0
1992/93	408,300	383,800	70,000	478,300	95,000	293,300	50,000	40,000
Germany								
1990/91	379,616	21,056	179,596	559,212	5,115	472,202	81,892	3
1991/92	225,281	16,591	211,764	437,045	6,488	390,677	39,880	0
1992/93	536,659	44,659	181,000	717,659	7,200	580,361	129,598	500
Greece								
1990/91	90,620	90,620	1,776	92,396	989	74,565	15,342	1,500
1991/92	64,116	64,116	4,792	68,908	942	56,689	11,000	277
1992/93	90,000	90,000	2,000	92,000	1,000	78,000	12,000	1,000
Italy								
1990/91	1,032,650	988,540	75,015	1,107,665	54,000	987,465	46,500	19,700
1991/92	770,500	705,800	52,600	823,100	92,400	646,700	84,000	0
1992/93	1,035,000	945,000	45,000	1,080,000	95,000	865,000	120,000	0
Netherlands								
1990/91	90,000	81,000	60,957	150,957	94,518	52,520	3,720	199
1991/92	96,000	86,000	42,758	138,758	102,927	30,986	4,411	434
1992/93	101,000	90,000	50,000	151,000	90,000	56,000	4,000	1,000
Spain								
1990/91	449,400	431,400	17,800	467,200	23,800	431,400	12,000	0
1991/92	367,800	353,100	44,400	412,200	35,100	354,100	23,000	0
1992/93	607,000	582,700	16,000	623,000	40,000	508,300	31,000	43,700
United Kingdom								
1990/91	36,700	36,700	101,437	138,137	2,897	133,802	1,101	337
1991/92	38,100	38,100	91,870	129,970	3,216	125,901	762	91
1992/93	25,900	25,900	110,000	135,900	1,800	133,450	500	150
SUBTOTAL: EC								
1990/91	2,466,571	2,015,351	551,062	3,017,633	314,414	2,464,244	208,555	30,420
1991/92	1,859,477	1,545,897	585,337	2,444,814	363,531	1,884,050	196,053	1,180
1992/93	2,910,864	2,266,839	501,000	3,411,864	389,150	2,581,666	352,148	88,900
* OTHER NORTHERN HEMISPHERE COUNTRIES *								
Austria								
1990/91	41,000	5,600	17,600	58,600	0	58,600	0	0
1991/92	36,200	7,700	14,100	50,300	0	50,300	0	0
1992/93	38,900	7,400	16,000	54,900	0	54,900	0	0
Canada								
1990/91	17,150	17,150	49,227	66,377	544	60,733	5,100	0
1991/92	18,440	18,440	46,640	65,080	350	60,230	4,500	0
1992/93	19,000	19,000	52,000	71,000	300	66,700	4,000	0
Japan								
1990/91	443,000	409,100	0	443,000	6,700	435,800	500	0
1991/92	434,500	401,200	20	434,520	8,000	425,920	600	0
1992/93	452,000	417,000	20	452,020	7,000	444,420	600	0
Mexico								
1990/91	43,700	38,000	27,000	70,700	0	67,700	3,000	0
1991/92	27,000	22,000	38,000	65,000	0	62,600	2,400	0
1992/93	28,500	23,500	50,000	78,500	0	76,100	2,400	0
Norway								
1990/91	5,637	3,527	13,698	19,336	0	16,583	514	2,239
1991/92	4,087	2,376	10,722	14,809	0	13,025	0	1,784
1992/93	4,084	2,345	12,000	16,084	0	14,543	0	1,541

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
Sweden								
1990/91	10,890	3,890	30,482	41,372	351	41,021	0	0
1991/92	7,620	2,020	31,000	38,620	330	38,290	0	0
1992/93	11,000	4,000	29,000	40,000	330	39,670	0	0
Switzerland								
1990/91	63,930	43,930	11,581	75,511	778	41,900	32,833	0
1991/92	73,930	53,930	14,516	88,446	97	35,750	52,599	0
1992/93	147,840	123,840	10,500	158,340	500	36,840	121,000	0
Turkey								
1990/91	413,000	413,000	0	413,000	4,987	387,363	20,650	0
1991/92	403,000	403,000	0	403,000	6,401	375,099	21,500	0
1992/93	410,000	410,000	0	410,000	6,500	381,500	22,000	0
United States								
1990/91	874,345	874,345	45,796	920,141	100,896	368,945	450,300	0
1991/92	820,550	820,550	59,204	879,754	114,721	365,027	400,000	0
1992/93	861,735	861,700	55,000	916,700	110,000	365,900	440,800	0
SUBTOTAL: OTHER NORTHERN HEMISPHERE COUNTRIES								
1990/91	1,912,653	1,808,542	195,384	2,108,037	114,256	1,478,645	512,897	2,239
1991/92	1,825,327	1,731,216	214,202	2,039,529	129,899	1,426,241	481,599	1,784
1992/93	1,973,059	1,868,785	224,520	2,197,544	124,630	1,480,573	590,800	1,541
SUBTOTAL: NORTHERN HEMISPHERE COUNTRIES								
1990/91	4,379,224	3,823,893	746,446	5,125,670	428,670	3,942,889	721,452	32,659
1991/92	3,684,804	3,277,113	799,539	4,484,343	493,430	3,310,291	677,652	2,964
1992/93	4,883,923	4,135,624	725,520	5,609,408	513,780	4,062,239	942,948	90,441
S O U T H E R N H E M I S P H E R E C O U N T R I E S								
Argentina								
1990/91	275,000	275,000	0	275,000	155,000	70,000	50,000	0
1991/92	420,000	420,000	0	420,000	180,000	115,000	125,000	0
1992/93	285,000	285,000	0	285,000	150,000	80,000	55,000	0
Australia								
1990/91	160,000	160,000	151	160,151	26,260	63,891	70,000	0
1991/92	167,000	167,000	160	167,160	37,000	36,160	94,000	0
1992/93	169,000	169,000	170	169,170	36,000	49,170	84,000	0
Chile								
1990/91	163,000	161,000	0	163,000	115,000	42,000	6,000	0
1991/92	182,000	180,000	0	182,000	135,000	41,000	6,000	0
1992/93	212,000	210,000	0	212,000	160,000	44,000	8,000	0
New Zealand								
1990/91	15,076	9,218	730	15,806	2,498	10,958	2,350	0
1991/92	17,619	11,610	279	17,898	2,424	12,310	3,164	0
1992/93	18,526	12,026	500	19,026	2,683	13,475	2,868	0
South Africa								
1990/91	206,366	206,366	0	206,366	94,088	35,745	76,533	0
1991/92	215,255	215,255	0	215,255	100,500	38,055	76,700	0
1992/93	221,280	221,280	0	221,280	105,975	40,305	75,000	0
SUBTOTAL: SOUTHERN HEMISPHERE COUNTRIES								
1990/91	819,442	811,584	881	820,323	392,846	222,594	204,883	0
1991/92	1,001,874	993,865	439	1,002,313	454,924	242,525	304,864	0
1992/93	905,806	897,306	670	906,476	454,658	226,950	224,868	0
W O R L D T O T A L								
1990/91	5,198,666	4,635,477	747,327	5,945,993	821,516	4,165,483	926,335	32,659
1991/92	4,686,678	4,270,978	799,978	5,486,656	948,354	3,552,816	982,516	2,964
1992/93	5,789,729	5,032,930	726,190	6,515,884	968,438	4,289,189	1,167,816	90,441

1/ All data provided on a July/June marketing year for the Northern Hemisphere and on a calendar year starting in the second year indicated for the Southern Hemisphere except for New Zealand where the year starts in October.

TABLE GRAPE PRODUCTION, IMPORTS & EXPORTS IN MAJOR PRODUCING/TRADING COUNTRIES

Country/ Year	Total Production	Imports	Exports
N O R T H E R N H E M I S P H E R E C O U N T R I E S			
France			
1990	128,000	127,700	23,700
1991	69,000	162,900	11,200
1992	121,300	130,000	22,000
Greece			
1990	287,571	132	92,974
1991	312,936	211	109,298
1992	300,000	150	95,000
Italy			
1990	1,212,500	9,600	412,000
1991	1,410,790	11,390	461,090
1992	1,490,000	9,100	422,000
Spain			
1990	476,800	1,700	93,800
1991	471,800	2,900	115,900
1992	435,400	4,000	116,000
SUBTOTAL EC:			
1990	2,104,871	139,132	622,474
1991	2,264,526	177,401	697,488
1992	2,346,700	143,250	655,000
O T H E R N O R T H E R N H E M I S P H E R E C O U N T R I E S			
Japan			
1990	276,100	12,000	10
1991	270,600	7,600	0
1992	275,700	8,500	0
Mexico			
1990	342,000	2,250	27,830
1991	345,000	4,000	45,000
1992	300,000	6,000	40,000
United States 1/			
1990	770,182	330,447	207,974
1991	726,110	313,024	198,932
1992	727,535	312,000	198,000
SUBTOTAL: OTHER NORTHERN HEMISPHERE COUNTRIES			
1990	1,388,282	344,697	235,814
1991	1,341,710	324,624	243,932
1992	1,303,235	326,500	238,000
SUBTOTAL: NORTHERN HEMISPHERE COUNTRIES			
1990	3,493,153	483,829	858,288
1991	3,606,236	502,025	941,420
1992	3,649,935	469,750	893,000
S O U T H E R N H E M I S P H E R E C O U N T R I E S			
Argentina			
1990	146,000	0	17,500
1991	160,000	0	11,663
1992	170,000	0	9,000
1993	130,000	0	7,000
Chile			
1990	660,000	0	466,000
1991	640,000	0	423,000
1992	700,000	0	410,000
1993	750,000	0	450,000
South Africa			
1990	110,506	0	63,925
1991	112,212	0	65,313
1992	126,995	0	77,495
1993	138,780	0	85,280
SUBTOTAL: SOUTHERN HEMISPHERE COUNTRIES			
1990	916,506	0	547,425
1991	912,212	0	499,976
1992	996,995	0	496,495
1993	1,018,780	0	542,280
W O R L D T O T A L			
1990	4,409,659	483,829	1,405,713
1991	4,518,448	502,025	1,441,396
1992	4,646,930	469,750	1,389,495
1993	n/a	n/a	n/a

1/ Export data for the United States include substantial quantities which are re-exported. In 1992 about 8,000 tons were re-exported.

2/ Calendar years for all countries except for Chile where marketing year begins in December of the previous year.

CONCENTRATED APPLE JUICE (CAJ): PRODUCTION AND UTILIZATION
IN SELECTED COUNTRIES 1/
(Metric Tons at 70/71 Degrees Brix)

Country/ Mktg Year 2/	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Northern Hemisphere Countries							
Austria							
1990/91	15,800	21,000	25,600	63,200	48,500	1,700	6,000
1991/92	6,000	17,000	20,700	44,600	31,000	1,750	4,850
1992/93	4,850	23,400	23,100	51,750	37,500	1,850	5,400
France							
1990/91	0	14,993	3,100	17,793	7,548	10,245	0
1991/92	0	13,431	3,430	17,261	4,696	12,565	0
1992/93	0	10,100	4,000	14,000	4,000	10,000	0
Germany 3/							
1990/91	20,652	65,135	120,032	205,819	58,452	133,069	14,298
1991/92	15,887	57,174	122,334	195,517	59,517	129,566	6,355
1992/93	6,355	103,262	119,149	228,766	50,837	141,390	36,539
Hungary							
1990/91	0	31,500	0	31,500	25,100	6,400	0
1991/92	0	35,000	0	35,000	27,900	7,100	0
1992/93	0	32,500	0	32,500	25,000	7,500	0
Italy							
1990/91	10,000	46,000	4,600	60,600	44,200	5,900	10,500
1991/92	10,500	43,000	5,000	58,500	39,000	3,500	16,000
1992/93	16,000	47,500	6,750	70,250	44,700	6,550	19,000
Mexico							
1990/91	0	21,800	0	21,800	19,800	2,000	0
1991/92	0	23,400	0	23,400	21,600	1,800	0
1992/93	0	21,800	0	21,800	19,800	2,000	0
Spain							
1990/91	1,600	9,200	5,700	16,500	5,600	10,000	900
1991/92	900	8,000	7,100	16,000	5,400	10,600	0
1992/93	0	22,500	6,000	28,500	10,000	10,500	8,000
United States 4/							
1990/91	0	129,116	203,215	332,331	12,312	320,019	0
1991/92	0	140,400	161,300	301,700	12,500	289,200	0
1992/93	0	150,000	155,000	305,000	12,500	292,500	0
Subtotal: Northern Hemisphere Countries							
1990/91	48,052	339,244	362,247	749,543	221,512	496,333	31,698
1991/92	33,287	308,705	319,904	661,896	181,713	452,978	27,205
1992/93	27,205	411,362	313,999	752,566	204,337	479,290	68,939
SOUTHERN HEMISPHERE COUNTRIES							
Argentina							
1990/91	500	59,500	0	60,000	56,807	1,693	1,500
1991/92	1,500	63,000	0	63,000	61,000	2,000	1,500
1992/93	1,500	50,000	0	51,500	49,000	2,000	1,500
Australia							
1990/91	0	12,688	1,669	14,357	1,100	13,257	0
1991/92	0	11,268	1,238	12,506	1,100	11,000	0
1992/93	0	11,390	1,500	12,890	1,300	11,590	0
Chile							
1990/91	0	27,700	0	27,700	27,500	200	0
1991/92	0	34,000	0	34,000	33,500	500	0
1992/93	0	30,000	0	30,000	29,500	500	0
New Zealand							
1990/91	2,738	15,705	278	18,721	13,898	4,659	164
1991/92	164	18,445	243	18,852	15,055	3,792	5
1992/93	5	17,880	250	18,135	14,200	3,800	135
South Africa							
1990/91	0	17,380	0	17,380	10,630	6,750	0
1991/92	0	19,870	0	19,880	12,530	6,850	0
1992/93	0	19,250	0	19,250	12,300	6,950	0
Subtotal: Southern Hemisphere							
1990/91	3,238	132,973	1,947	138,158	109,935	26,559	1,664
1991/92	1,664	148,583	1,481	151,238	125,585	24,148	1,505
1992/93	1,505	128,520	1,750	131,775	106,300	24,840	635
World							
1990/91	51,290	472,217	364,194	887,701	331,447	522,892	33,362
1991/92	34,951	457,288	321,385	813,771	294,698	452,978	28,710
1992/93	28,710	539,882	315,749	884,341	310,637	504,130	69,574
WORLD TOTAL MINUS THE UNITED STATES							
1990/91	51,290	343,101	160,979	555,370	319,135	202,873	33,362
1991/92	34,951	316,888	160,085	511,434	294,698	188,026	28,710
1992/93	28,710	389,882	160,749	579,341	298,137	211,630	69,574

1/ Major CAJ producing countries for which data are available.

2/ Northern Hemisphere marketing years begin in July of the first year shown for all countries except Italy where the marketing year begins in January of first year shown. Southern Hemisphere marketing year begins in January of the second year except for New Zealand where the marketing year begins in October of first year shown.

3/ United Germany data begin 1990/91.

4/ Stock figures not available. Production estimated by FAS based on USDA/NASS utilization data and the assumption that 7.31 metric tons of fresh apples equal 1 metric ton of CAJ.

U.S. IMPORTS OF CONCENTRATED APPLE JUICE
(Metric Tons at 70/71 Degrees Brix) 1/

Origin	1985/86	1986/87	1987/88	1988/89	1989/90	1990/91	1991/92
Argentina	33,910	26,148	40,056	43,084	45,224	66,845	54,515
West Germany	36,340	41,465	19,400	48,690	30,542	33,146	28,316
Chile	5,571	8,131	7,905	8,461	12,651	20,614	15,737
Hungary	4,063	9,415	13,279	17,053	12,231	22,598	13,004
Turkey	1,406	2,775	0	3,133	476	6,897	8,286
Austria	16,084	26,753	11,766	21,170	16,949	25,130	7,061
Belgium-Luxembourg	7,514	18,266	3,537	11,271	2,457	4,822	6,839
Mexico	503	661	2,412	2,853	1,963	4,663	6,201
Poland	0	322	343	1,610	2,121	4,782	2,699
Switzerland	223	307	117	21	2	21	2,648
Brazil	411	540	190	343	57	■	2,579
New Zealand	1,602	2,218	1,513	1,519	1,188	2,321	2,438
Netherlands	13,676	6,909	3,311	4,941	532	1,377	2,436
Canada	1,994	3,017	2,814	958	477	878	2,151
Czechoslovakia	0	0	0	0	0	525	2,077
Portugal	2,422	2,047	4,471	2,267	2,415	1,250	923
Spain	13,221	5,826	9,085	11,689	4,762	1,322	812
Yugoslavia	628	1,112	1,704	1,534	1,133	2,996	667
Australia	2,006	1,650	506	457	777	1,500	589
South Africa	9,697	2,582	0	0	0	0	550
China (Mainland)	287	100	144	32	68	555	333
France	2,387	2,688	196	791	57	174	245
Italy	6,059	6,809	2,036	445	470	172	121
United Kingdom	221	286	118	■	1	0	61
Leeward-Windward Islands	18	5	0	0	20	0	19
Sweden	0	17	0	0	0	257	5
Peru	10	0	0	0	0	0	5
Japan	180	16	0	1	34	25	3
Israel	680	0	0	7	641	23	3
Niger	0	0	0	20	0	104	0
Denmark	349	107	1	0	100	86	0
Colombia	0	0	0	0	0	71	0
Trinidad & Tobago	0	0	0	0	1	23	0
India	37	22	65	46	42	19	0
Thailand	0	0	0	0	0	7	0
Korea, Republic of	0	0	10	5	3	3	0
Mali	34	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0
Singapore	0	0	4	0	0	0	0
United Arab Emirates	0	0	0	207	0	0	0
Bahrain	48	0	0	0	0	0	0
Algeria	83	0	0	0	0	0	0
Saudi Arabia	73	0	0	0	0	0	0
Greece	152	0	0	76	0	0	0
Netherlands Antilles	0	0	0	3	2	0	0
Guatemala	1	1	4	0	0	0	0
Mauritius	0	129	0	38	66	0	0
Hong Kong	0	0	0	0	40	0	0
Ecuador	0	■	0	1	0	0	0
Uruguay	0	15	395	828	0	0	0
Djibouti	0	0	0	96	0	0	0
Burkina	78	7	0	0	0	0	0
Panama	0	93	17	0	0	0	0
Haiti	70	0	0	0	0	0	0
TOTAL	162,036	170,448	125,474	183,657	137,498	203,215	161,323

SOURCE: U.S. Department of Commerce, Bureau of the Census.

NOTE: July-June marketing year. Data prior to January 1, 1989 include small amounts of pear juice.

1/ Bureau of the Census data on apple juice are given in single strength equivalent (SSE). Data have been converted into metric tons of CAJ by multiplying thousands of SSE liters by 0.193.

THE EC WITHDRAWAL SYSTEM FOR APPLES

Marketing year 1992/93 is predicted to yield a record apple harvest of 10.5 million tons in the European Community (EC) and with it, increased efforts by the EC Commission to use market intervention measures. As of February 24, over one million tons of apples have been withdrawn with the estimate that the final amount will be 1.4 million tons, out of a total production of approximately 10 million tons. Normally, between 250,000 and 300,000 tons of apples are withdrawn every year at 20 percent of market price. This year, the withdrawal price is about equal to the market price, reflecting the very low prices on the EC market. The Community fruit and vegetable programs are already over budget for the year due to high withdrawal rates for apples, tomatoes, and lettuce.

The European Community regulates its apple market within the general framework of its Common Agricultural Policy (CAP). The CAP is a unified farm policy applied by EC members, dealing with agricultural prices, structural improvements to agriculture and internal and external agricultural trade. Under the CAP, one of the ways the EC attempts to regulate its apple market when there is an oversupply is by supporting market prices.

This is done by withdrawing the excess supply of apples and using a minimum guaranteed producer price. The system of compensating for apple withdrawals is administered via "basic," "buying-in," and "withdrawal" prices. Intervention agencies in member states working through registered producer organizations operate the system.

Basic and buying-in prices determine internal support prices. They are established annually by the EC Council of Ministers. Basic prices are based on the Council's determination of the average market price in the EC's main production areas over the preceding three years. They are similar to the U.S. "target prices," set at levels deemed necessary to support farmer incomes, stabilize market prices and consider consumer interests. Basic prices are fixed for quality class I of certain varieties and applies for the period of August through May. The basic price determines the buying-in and withdrawal prices.

Buying-in prices are fixed annually at 30 to 65 percent below the basic price and are the price at which national price support agencies may remove apples from the market. When the market price of apples stays below the buying-in price for three consecutive days, producer organizations buy apples from the producer at the withdrawal price.

The withdrawal price is the most important to producers as it is what they will receive for withdrawn apples. Technically, it is the buying-in price multiplied by a "withdrawal coefficient" which adjusts for differences in size, variety, quality and packaging plus 10 percent of the basic price. Withdrawal prices cannot exceed the buying-in price for quality classes II or III plus 10 percent of the basic price. Producer organizations withdraw the apples and are responsible for paying for them. The cost of withdrawals is charged to the EC budget. Withdrawals are suspended when prices remain higher than the buying-in price plus 5 percent of the basic price for two consecutive days. Class III (lowest quality) apples are not eligible for withdrawal.

"Preventative" withdrawals are also used by the EC and take place where the apple harvest forecast is 5 percent or more above a base level of 7.7 million tons. Such withdrawals apply only to certain varieties, and there is a

limit on the quantity withdrawn. Preventative withdrawals occur at a price equal to the average basic and buying-in prices for October to December and take place in years of high production and low prices. They help maintain producer prices in the middle of the marketing year and are also less costly to the EC budget. Effective September 12, 1992, the maximum quantity of apples covered by preventive withdrawals was 818,400 tons, according to the Official Journal of the European Communities.

Apples withdrawn from the market by producer organizations are not allowed to re-enter the fresh market. These apples are destroyed, used for animal feed, distilled for alcohol or donated to institutions and charities. Withdrawal purchases of apples in the EC rose considerably from 1988/89 representing about 3 percent of total EC production to over 9 percent anticipated for withdrawals for 1992/93.

EC Apple Withdrawals

(Metric Tons)

	1980/81	1987/88	1988/89	1989/90	1990/91	1991/92 1/	1992/93 2/
Belgium	52,704	789	7,548	7,460	2,088	33	66,209
Denmark	0	0	0	0	0	500	0
Germany	34,513	40	32,499	18,319	1,560	0	43,203
Greece	12,614	86,067	78,306	71,629	162,927	26,133	115,342
Spain	0	0	0	0	0	0	64,477
France	178,828	117,077	232,493	91,083	61,500	0	495,700
Ireland	879	186	290	950	811	--	401
Italy	159,939	230,083	315,515	79,856	77,472	9,400	146,947
Netherlands	53,916	601	8,219	8,792	2,188	492	80,432
Portugal	0	0	0	0	0	--	969
United Kingdom	24,403	3,530	4,847	34,213	12,148	881	18,958
TOTAL	517,796	438,373	679,717	312,302	320,694	37,284	1,032,638

SOURCE: The Agricultural Situation in the Community for years 1980/81-1987/88.

1/ FAS estimates - see apple table in Deciduous Fruit and Table Grape Update.
 "--" means "not available."

2/ As of 02/10/93, estimated by attache in USEC.

 (Joani Dong, 202-720-4620)

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT											
FR. APPLES(JUL)	MT										
EC 12		10,168	2,113	45,207	10,792	94,324	6,963	1,324	24,463	6,230	53,090
TAIWAN		11,409	26,823	37,051	80,868	77,772	6,957	17,772	22,292	56,191	47,329
CANADA		4,355	5,667	33,261	40,137	68,658	4,044	3,488	28,706	28,647	59,195
MEXICO		4,590	4,730	15,432	22,731	69,863	2,314	2,485	8,315	10,735	32,089
UNITED KINGDOM		4,426	1,881	23,936	9,088	59,073	2,054	1,197	3,806	3,753	31,733
HONG KONG		5,403	4,499	22,067	22,301	45,219	2,991	2,663	12,611	3,212	26,727
OTHER		27,189	21,185	110,949	80,701	161,665	18,190	12,347	68,856	52,932	102,474
Subtotal:-----		63,115	5,011	263,967	257,576	513,989	41,479	40,072	165,244	167,934	320,394
FR. PEARS(JUL)	MT										
CANADA		3,333	1,655	24,652	24,056	35,734	2,325	1,312	16,813	16,565	24,969
MEXICO		2,742	3,574	13,934	16,245	31,066	1,259	1,803	7,537	7,826	15,523
EC 12		2,149	173	7,840	1,789	16,695	73	1	3,653	838	3,039
SWEDEN		1,279	238	7,767	4,795	9,733	156	98	2,798	2,108	3,633
TAIWAN		236	993	1,322	2,990	6,884	205	623	941	2,056	5,473
OTHER		3,634	3,470	15,448	11,538	20,611	2,519	1,883	9,676	6,814	13,146
Subtotal:-----		13,372	10,104	70,963	61,424	114,723	7,976	5,792	41,418	36,208	67,773
APRICOTS(MAY)	MT										
CANADA		40	31	2,351	3,052	2,419	55	44	3,474	3,459	3,585
MEXICO		26	0	2,057	479	2,064	3	0	1,288	370	1,293
OTHER		4	19	279	886	479	5	27	412	1,850	615
Subtotal:-----		71	49	4,686	4,417	4,962	91	71	5,174	5,679	5,494
FR. CHERRIES(MAY)	MT										
JAPAN		19	0	6,535	12,144	6,583	13	0	33,714	61,981	33,821
CANADA		37	34	5,379	9,571	5,482	99	95	12,811	18,024	13,007
EC 12		0	0	2,561	3,226	2,648	0	0	9,621	10,975	9,857
UNITED KINGDOM		0	0	1,952	2,634	1,960	0	0	7,170	8,726	7,204
HONG KONG		0	0	1,258	3,355	1,252	0	0	3,558	7,641	3,558
OTHER		0	22	1,428	3,129	1,458	0	26	3,686	7,531	3,750
Subtotal:-----		56	56	17,185	30,622	17,453	113	121	63,390	104,153	63,994
PEACH-NECTRN(MAY)	MT										
CANADA		233	258	46,640	50,193	48,804	335	388	45,039	42,342	47,428
MEXICO		231	15	12,994	8,885	13,131	150	8	6,325	4,761	6,419
OTHER		32	12	6,667	9,104	6,834	12	8	5,497	8,473	5,629
Subtotal:-----		496	284	66,300	68,182	68,769	497	405	56,860	55,577	59,475
PLUM-PRUNES(MAY)	MT										
TAIWAN		0	0	26,550	21,848	26,585	0	0	21,632	15,071	21,675
CANADA		84	110	22,397	24,673	23,384	140	162	22,576	19,642	23,811
HONG KONG		34	0	8,432	8,470	8,432	42	0	6,464	6,609	6,464
EC 12		0	67	5,701	5,740	5,701	0	45	4,579	4,505	4,579
MEXICO		32	0	4,461	239	5,007	17	0	2,398	146	2,690
UNITED KINGDOM		0	67	4,497	5,154	4,497	0	45	4,008	4,172	4,008
OTHER		44	19	4,551	5,713	4,661	36	17	3,760	4,518	3,816
Subtotal:-----		194	196	72,092	64,683	73,771	234	224	61,409	50,490	63,035
FR. AVOCADOS(OCT)	MT										
CANADA		343	187	1,037	423	3,608	335	156	974	445	4,281
JAPAN		0	0	5	74	2,203	0	0	15	15	15
EC 12		31	3	113	3	1,059	82	13	230	13	1,624
FRANCE		16	0	39	0	514	17	0	31	0	635
UNITED KINGDOM		0	3	55	2	418	0	13	130	13	663
OTHER		0	0	32	2	75	0	0	40	4	121
Subtotal:-----		375	190	1,187	502	6,946	417	169	1,259	657	9,360
FR. KIWI FRUIT(OCT)	MT										
CANADA		320	117	1,281	842	3,263	592	156	2,299	1,173	5,752
JAPAN		0	0	0	24	1,498	0	0	0	18	3,142
TAIWAN		51	84	104	371	1,421	110	144	205	588	3,341
KOREA, REPUBLIC		34	16	82	16	503	18	29	82	29	1,040
MEXICO		17	40	309	133	412	17	25	277	107	378
OTHER		44	33	73	67	386	93	58	150	125	731
Subtotal:-----		466	290	1,849	1,452	7,485	830	412	3,012	2,041	14,386
FRESH GRAPES(MAY)	MT										
CANADA		6,691	3,651	113,561	100,513	118,849	7,375	5,027	114,802	98,093	122,198
HONG KONG		2,273	1,375	19,356	19,165	19,901	2,137	1,969	19,300	21,250	19,996
EC 12		1,006	618	10,352	8,265	10,722	629	42	15,574	14,838	13,644
TAIWAN		1,061	618	9,987	14,813	10,169	1,094	1,027	11,460	16,019	11,515
OTHER		8,905	6,379	37,669	38,577	39,741	10,386	7,593	46,081	46,133	48,660
Subtotal:-----		19,225	12,046	190,795	181,694	188,932	21,682	15,657	205,217	196,333	216,032
FR. STRAWBERRIS(JAN)	MT										
CANADA		664	495	36,185	35,539	36,185	1,536	1,315	52,792	50,006	52,792
JAPAN		23	24	3,808	3,578	3,808	158	87	17,645	18,357	17,645
OTHER		44	16	3,195	7,270	3,195	128	80	8,111	16,369	8,111
Subtotal:-----		730	535	43,189	46,386	43,189	1,821	1,481	78,549	74,731	78,549
FR. ORNG INC TMPL(NOV)	MT										
CANADA		13,975	14,548	25,193	34,852	170,992	8,191	7,301	15,274	18,133	82,750
JAPAN		4,294	6,464	9,744	9,133	166,214	3,281	3,268	9,604	4,798	97,364
HONG KONG		3,828	9,360	4,746	16,805	97,028	2,558	4,549	3,426	7,741	51,737
OTHER		3,215	3,111	4,377	4,232	60,982	1,896	1,612	2,612	2,234	34,116
Subtotal:-----		25,311	33,483	44,060	65,022	495,215	15,926	16,730	30,917	32,906	265,966
FR. GRPFRT(SEP)	MT										
JAPAN		13,209	9,607	52,734	37,377	253,666	7,056	5,002	29,873	22,483	140,732
EC 12		9,390	10,760	48,779	37,432	108,281	4,677	4,779	29,861	18,148	58,149
CANADA		6,062	5,867	22,670	23,571	68,460	3,997	2,834	15,533	12,433	36,962
FRANCE		2,944	4,123	12,268	16,120	53,096	2,125	1,960	12,065	7,833	28,593
NETHERLANDS		2,999	3,564	12,268	11,169	29,395	1,453	1,476	6,314	5,465	15,716
OTHER		1,411	1,232	4,210	4,033	28,973	728	660	2,180	2,136	16,683

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT											
FR GRPFRT(SEP)	MT										
Subtotal:-----		30,072	27,466	131,405	102,413	459,181	15,498	13,276	71,447	55,199	252,527
FR TANGERINES(NOV)	MT										
CANADA		1,265	1,308	3,330	3,599	9,558	1,281	1,158	3,626	3,189	9,232
EC 12		0	0	0	0	2,059	0	0	0	0	1,958
UNITED KINGDOM		0	0	0	0	1,051	0	0	0	0	1,129
NETHERLANDS		0	0	0	0	627	0	0	0	0	512
OTHER		1	43	17	55	328	3	113	25	146	765
Subtotal:-----		1,266	1,352	3,347	3,654	11,946	1,284	1,272	3,651	3,334	11,956
CANNED FRUIT											
CND PEACH&NECT(JUN)	MT										
JAPAN		681	590	4,127	2,949	7,593	732	621	4,335	3,284	8,436
TAIWAN		195	130	1,893	1,564	2,702	181	117	1,626	1,303	2,264
CANADA		138	178	1,275	2,427	2,427	143	232	1,500	1,497	2,938
HONG KONG		51	29	1,006	1,812	1,812	42	57	42	40	1,912
MEXICO		199	293	1,081	1,581	1,581	154	189	490	827	1,239
OTHER		348	796	2,597	3,042	3,939	369	792	2,359	2,839	3,601
Subtotal:-----		1,612	2,011	11,552	10,852	20,054	1,605	1,992	10,869	10,260	19,477
CND PEARS(JUN)	MT										
EC 12		232	4	312	490	2,216	206	5	308	578	1,856
FRANCE		230	0	230	76	1,801	202	0	202	69	1,490
CANADA		190	82	492	854	1,288	176	88	497	840	1,312
JAPAN		58	349	206	206	70	11	14	405	241	309
MEXICO		24	84	290	258	381	19	76	241	111	197
SWEDEN		0	0	225	135	291	0	0	142	386	622
OTHER		78	60	446	462	737	81	64	399	386	622
Subtotal:-----		582	276	2,114	2,404	5,758	551	289	1,992	2,425	5,274
CND PNEAPL(JAN)	MT										
CANADA		58	277	3,268	2,099	3,268	46	215	2,923	1,813	2,923
JAPAN		239	154	3,127	2,742	3,877	214	165	3,041	2,337	3,041
EC 12		13	13	1,199	488	1,199	11	14	879	74	879
GERMANY		0	13	522	73	522	0	14	439	74	439
NETHERLANDS		13	0	442	291	442	11	0	339	257	339
OTHER		130	115	715	1,028	715	168	105	671	889	671
Subtotal:-----		439	559	8,409	6,357	8,409	439	499	7,515	5,386	7,515
FRT MIXTURES(JUN)	MT										
CANADA		991	726	4,585	3,583	7,770	1,202	916	5,804	4,912	10,118
JAPAN		599	464	3,080	3,031	6,398	733	510	3,575	4,336	7,624
HONG KONG		112	217	2,989	2,326	5,593	70	152	1,969	2,632	2,753
PHILIPPINES		392	1,107	2,025	2,872	2,164	546	1,185	2,285	2,969	2,553
SINGAPORE		32	372	1,694	1,942	2,089	6	426	1,481	1,978	1,849
OTHER		931	1,463	4,718	9,381	9,066	1,006	1,381	5,139	8,556	9,481
Subtotal:-----		3,057	4,349	19,091	22,136	31,080	3,564	4,571	20,253	22,383	33,998
DRIED FRUIT											
DRD RAISINS(AUG)	MT										
EC 12		4,770	5,478	25,918	28,625	55,776	6,945	6,662	35,035	37,157	76,690
UNITED KINGDOM		1,963	2,286	10,888	12,865	26,578	3,353	3,066	16,251	17,157	38,693
JAPAN		963	1,520	9,709	8,655	24,999	1,360	1,911	12,130	11,119	32,391
GERMANY		1,528	1,356	6,967	6,483	13,562	1,488	1,446	7,898	8,162	26,400
CANADA		235	305	3,730	3,730	5,881	1,115	1,252	15,162	14,313	28,559
SWEDEN		2,100	2,594	15,768	17,409	28,154	2,903	3,931	20,474	23,415	37,311
OTHER											
Subtotal:-----		8,662	10,482	61,079	63,984	126,675	12,635	14,060	85,197	87,740	178,011
DRD PRUNES(AUG)	MT										
EC 12		5,464	5,055	25,566	23,628	51,388	7,127	6,641	32,176	33,335	69,278
GERMANY		1,739	1,623	8,865	8,948	16,539	1,913	1,939	10,030	8,490	20,228
JAPAN		1,853	1,438	6,094	6,921	15,498	1,709	2,406	8,452	10,939	24,382
ITALY		1,840	2,068	6,442	6,871	14,014	2,665	2,958	9,949	11,571	22,172
UNITED KINGDOM		797	926	2,434	3,258	8,871	1,011	1,126	3,061	3,984	8,550
NETHERLANDS		305	265	2,720	2,027	5,860	374	325	2,901	2,749	5,304
OTHER		1,849	2,570	13,519	13,485	24,433	2,777	4,042	17,888	21,092	34,874
Subtotal:-----		8,766	9,064	45,179	44,035	91,319	11,613	13,089	58,517	65,365	128,534
FRUIT JUICES(SSE)											
ORNG JU CNC (DEC)	KL										
CANADA		18,875	9,230	18,875	9,230	134,664	8,515	4,213	8,515	4,213	59,896
EC 12		4,534	4,402	4,534	4,402	59,747	1,593	1,574	1,593	1,574	22,463
JAPAN		760	2,330	760	2,330	58,911	324	888	324	888	29,359
FRANCE		2,465	2,624	2,465	2,624	28,821	785	999	785	999	10,487
KOREA, REPUBLIC		3,032	1,09	3,032	1,09	20,070	1,365	46	1,365	46	10,223
OTHER		4,221	3,740	4,221	3,740	58,858	1,742	1,482	1,742	1,482	24,095
Subtotal:-----		31,422	19,811	31,422	19,811	332,249	13,539	8,203	13,539	8,203	144,036
ORNG JU NTCNC(DEC)	KL										
EC 12		1,765	1,202	1,765	1,202	32,366	1,175	886	1,175	886	23,181
CANADA		1,113	3,406	1,113	3,406	25,104	1,330	2,856	1,330	2,856	26,893
FRANCE		1,665	862	1,665	862	22,387	1,097	655	1,097	655	16,005
UNITED KINGDOM		84	304	84	304	9,038	60	216	84	216	6,543
JAPAN		193	219	193	219	4,571	185	48	185	48	10,540
OTHER		826	993	826	993	13,320	595	771	595	771	10,540
Subtotal:-----		3,897	5,820	3,897	5,820	75,361	3,285	4,660	3,285	4,660	64,130
GRPFRT JU CNC (DEC)	KL										
JAPAN		996	1,523	996	1,523	30,946	697	1,051	697	1,051	21,895
EC 12		1,971	1,019	1,971	1,019	15,201	754	365	754	365	6,701
CANADA		875	580	875	580	10,773	630	418	630	418	7,757
NETHERLANDS		1,119	128	1,119	128	5,605	383	90	383	90	2,337
UNITED KINGDOM		107	831	107	831	4,866	26	248	107	248	2,044
OTHER		386	64	386	64	1,982	181	37	181	37	1,118
Subtotal:-----		4,229	3,187	4,229	3,187	58,902	2,263	1,871	2,263	1,871	37,471

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR		
HOP BELTS(SEP)	MT												
CANADA		123	61	310	245	1,213	759	443	2,037	1,643	7,860		
BRAZIL		77	122	410	685	1,061	273	738	1,585	3,142	4,121		
EC 12		25	47	239	172	671	152	277	1,216	1,097	4,764		
MEXICO		0	23	82	126	377	0	167	394	839	1,631		
GERMANY		12	20	96	150	313	53	139	343	403	2,327		
UNION OF SOVIET		0	0	165	0	306	0	0	989	0	0		
OTHER		216	242	386	891	1,366	1,187	1,630	1,866	6,346	8,704		
Subtotal:-----		440	495	1,593	2,119	4,953	2,372	3,255	8,087	13,067	29,012		
HOP EXTRACT(SEP)	MT												
EC 12		78	214	458	563	1,826	1,542	3,383	5,215	8,486	24,252		
GERMANY		30	191	300	390	912	763	3,133	2,865	6,125	10,149		
MEXICO		107	121	563	684	1,617	2,605	8,999	6,844	9,817	9,817		
BRAZIL		0	11	46	238	478	297	176	922	1,611	3,008		
RUSSIAN FEDERATI		0	0	0	0	376	0	0	0	0	0		
PHILIPPINES		0	19	101	76	293	0	677	1,264	1,835	3,961		
OTHER		71	101	243	427	1,082	730	1,511	3,092	9,830	16,066		
Subtotal:-----		312	466	1,512	1,588	4,672	4,186	8,352	19,492	28,603	60,044		
HOPS, NSPF(SEP)	MT												
EC 12		54	163	654	986	1,761	268	897	3,133	5,456	7,324		
GERMANY		21	11	368	565	1,459	149	780	1,972	3,335	5,931		
UNITED KINGDOM		33	20	172	228	1,722	118	117	743	1,400	743		
KOREA, REPUBLIC		0	0	53	0	156	0	0	644	0	1,164		
MEXICO		1	0	23	23	131	11	0	110	220	911		
BELGIUM-LUXEMBOU		0	0	115	64	130	0	0	417	383	590		
OTHER		61	120	171	218	488	337	877	1,204	1,968	4,236		
Subtotal:-----		116	283	902	1,227	2,535	615	1,775	5,091	7,643	13,636		
WINE													
GRAPE WINE(JAN)	KL												
EC 12		1,640	2,335	31,335	41,289	31,335	2,401	3,545	48,370	62,260	48,370		
CANADA		1,525	2,277	28,859	34,117	28,859	1,910	3,423	33,837	43,469	33,837		
JAPAN		1,990	986	18,392	17,760	18,392	2,535	1,421	24,147	23,566	24,147		
UNITED KINGDOM		664	952	17,424	23,432	17,424	1,143	1,646	27,773	36,943	27,773		
OTHER		2,353	2,788	24,725	27,265	24,725	3,139	3,637	31,962	36,098	31,962		
Subtotal:-----		7,508	8,386	103,307	120,432	103,307	9,985	12,025	138,312	165,394	138,312		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR		
FR FRT & MLNS	MT												
NEW ZEALAND		0	0	1,703	284	32,884	0	0	1,503	333	37,793		
CANADA		6,759	2,821	42,270	23,436	64,591	2,500	1,390	12,259	8,335	22,935		
OTHER		7	0	444	5,062	38,569	4	0	209	3,030	19,217		
Subtotal:-----		6,767	2,821	44,417	28,781	136,045	2,504	1,390	13,971	11,699	79,946		
FR PEARS(JUL)	MT												
CHILE		0	20	0	20	35,621	0	12	0	12	11,768		
ARGENTINA		0	0	63	0	15,605	0	0	40	0	10,161		
OTHER		89	274	2,279	1,972	7,978	192	534	5,466	4,798	10,868		
Subtotal:-----		89	295	2,343	1,992	59,203	192	546	5,506	4,810	32,797		
APRICOT (MAY)	MT												
NEW ZEALAND		0	0	0	0	367	0	0	0	0	936		
CHILE		984	581	984	603	1,247	647	366	647	379	824		
OTHER		0	0	2	20	2	0	0	3	52	3		
Subtotal:-----		984	581	986	623	1,615	647	366	649	432	1,762		
PEACH-NEC(MAY)	MT												
CHILE		7,148	5,726	7,418	6,226	53,780	4,685	3,663	4,884	3,989	33,679		
OTHER		0	0	281	836	556	0	4	197	603	268		
Subtotal:-----		7,148	5,727	7,699	7,063	54,336	4,685	3,667	5,081	4,592	34,247		
PLUM-PRUNE(MAY)	MT												
CHILE		1,373	2,528	1,464	3,009	23,711	65	1,636	935	1,927	14,650		
OTHER		4	0	45	74	56	0	0	54	65	68		
Subtotal:-----		1,377	2,528	1,510	3,082	23,767	65	1,636	989	1,992	14,718		
FRESH GRAPES (MAY)	MT												
CHILE		11,139	16,780	12,893	22,265	268,675	9,655	15,322	10,894	18,908	185,704		
MEXICO		0	0	42,896	37,056	42,896	0	0	53,920	67,144	53,920		
OTHER		28	3	310	1,674	1,453	57	2	458	595	571		
Subtotal:-----		11,167	16,783	57,099	60,994	313,024	9,712	15,324	65,272	86,647	240,195		
FR RASPBERRY(JAN)	MT												
CANADA		0	0	4,804	6,261	4,804	0	0	6,022	7,460	6,022		
CHILE		126	103	847	601	847	330	16	1,708	1,090	1,708		
OTHER		0	3	42	19	42	3	10	91	61	91		
Subtotal:-----		127	107	5,694	6,881	5,694	333	172	7,821	8,612	7,821		
FR STRAWBERRY(JAN)	MT												
MEXICO		977	842	13,041	9,238	13,041	947	1,057	15,844	11,127	15,844		
OTHER		283	516	1,224	1,558	1,224	662	1,295	2,611	3,978	2,611		
Subtotal:-----		1,259	1,358	14,266	10,797	14,266	1,609	2,352	18,455	15,106	18,455		
FR BANANA(JAN)	MT												
ECUADOR		84,526	68,467	1,114,970	896,248	1,114,970	23,817	19,564	297,039	258,793	297,039		
COSTA RICA		69,572	82,438	686,311	954,484	686,311	19,309	24,179	220,165	280,988	220,165		
OTHER		127,366	132,101	1,427,762	1,680,494	1,427,762	34,705	32,716	418,361	418,305	418,361		
Subtotal:-----		281,464	283,007	3,229,043	3,531,226	3,229,043	77,831	76,460	935,565	1,022,079	935,565		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY	REGION	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR		
FR MANGO(JAN)	MT												
MEXICO		0	0	76,402	68,254	76,402	0	0	54,419	62,805	54,419		
OTHER		841	2,289	15,720	7,911	15,720	917	2,245	9,417	7,844	9,417		
Subtotal:-----		841	2,289	92,122	76,165	92,122	917	2,245	63,836	70,649	63,836		
FR PINEAPPLE(JAN)	MT												
COSTA RICA		4,704	4,491	53,422	58,169	50,422	2,170	2,230	23,912	27,337	23,912		
DOMINICAN REPUB		3,223	1,410	32,324	25,204	32,324	560	352	7,409	5,917	7,409		
HONDURAS		2,085	1,918	5,529	31,369	22,529	584	512	7,243	8,830	7,243		
OTHER		73	15	6,165	6,165	6,165	67	67	1,043	1,043	1,043		
Subtotal:-----		10,306	8,354	114,039	121,559	114,039	3,361	3,252	39,657	43,643	39,657		
FR CANTALPE(MAY)	MT												
MEXICO		8,319	4,287	73,068	64,817	108,481	2,533	1,702	25,635	20,804	38,352		
COSTA RICA		32	0	1,183	1,844	16,808	8	0	1,593	7,045	18,784		
OTHER		12,586	13,161	21,473	31,907	32,339	2,941	3,248	4,983	7,587	16,896		
Subtotal:-----		20,937	17,448	97,724	98,668	217,627	5,482	4,949	32,011	29,436	74,011		
FR MELON,OT(MAY)	MT												
MEXICO		9,528	4,005	42,851	32,906	54,677	2,736	1,721	15,611	11,790	19,490		
COSTA RICA		75	8	1,294	904	18,135	30	5	810	494	8,591		
OTHER		6,826	5,592	11,056	10,388	42,101	2,001	1,679	3,415	3,006	13,916		
Subtotal:-----		16,429	9,604	55,200	44,198	114,914	4,767	3,406	19,836	15,290	41,996		
FR ORANGES(NOV)	MT												
MOROCCO		4,504	0	4,504	0	4,504	3,033	0	3,033	0	3,033		
AUSTRALIA		0	0	0	0	2,517	7	0	418	0	1,206		
MEXICO		135	312	830	400	719	75	128	1,516	163	1,206		
OTHER		752	18	65	5,989	509	13	635	1,335	1,886	7,388		
Subtotal:-----		5,397	331	6,286	465	15,629	3,617	141	4,085	186	7,388		
CANNED FRUIT													
CND MANGON(JAN)	MT												
EC 12		3,197	964	30,092	35,376	30,092	3,957	986	34,241	45,761	34,241		
SPAIN		3,197	964	30,061	35,374	30,061	3,957	986	34,188	45,757	34,188		
CHINA (MAINLAND)		498	1,746	11,236	24,236	11,236	530	1,569	10,408	23,981	10,408		
OTHER		298	47	2,494	2,473	2,494	371	55	3,166	3,219	3,166		
Subtotal:-----		3,993	2,757	43,822	62,085	43,822	4,859	2,611	47,815	72,961	47,815		
CND BLK OLV(NOV)	MT												
EC 12		1,285	856	2,403	1,746	13,372	2,546	1,901	4,784	3,945	28,810		
SPAIN		1,140	758	2,239	1,543	11,550	2,299	1,520	4,378	3,263	26,660		
MOROCCO		55	1	83	26	3,799	106	2	178	37	505		
OTHER		1,479	1,323	2,833	2,544	17,405	2,888	2,745	5,478	5,353	35,618		
CND GRN OLV(NOV)	MT												
EC 12		2,806	3,846	5,582	9,312	38,529	6,096	9,856	12,326	25,424	100,411		
SPAIN		2,753	3,710	5,495	9,040	37,826	5,981	9,625	12,136	24,995	98,840		
OTHER		87	143	243	260	1,623	197	247	484	472	2,867		
Subtotal:-----		2,893	3,989	5,824	9,572	40,152	6,293	10,103	12,810	25,896	103,279		
CND PEACH(JUN)	MT												
EC 12		2,815	4,196	10,118	14,601	17,779	1,806	2,970	6,351	10,266	10,914		
GREECE		2,791	3,907	9,995	13,716	17,608	1,788	2,775	6,217	9,642	10,740		
OTHER		2	21	344	1,463	1,482	7	21	231	1,098	1,206		
Subtotal:-----		2,816	4,217	10,461	16,064	19,261	1,812	2,991	6,582	11,364	12,121		
CANNED FRUIT													
CND PINEAPPLE(JAN)	MT												
THAILAND		10,890	10,589	121,625	174,077	121,625	7,822	7,090	80,069	117,327	80,069		
PHILIPPINES		15,443	16,513	117,527	128,383	117,527	10,106	11,111	12,069	85,338	12,069		
OTHER		7,249	6,858	46,130	38,713	46,130	2,614	1,996	18,920	22,442	32,920		
Subtotal:-----		33,682	33,920	287,053	340,973	287,053	20,736	20,428	188,569	225,306	188,569		
DRIED FRUIT													
DRD APRCT(JUL)	MT												
TURKEY		1,108	1,303	5,655	5,562	8,137	2,239	2,904	11,268	13,201	16,893		
OTHER		36	11	90	118	194	80	42	260	277	475		
Subtotal:-----		1,144	1,314	5,746	5,681	8,331	2,318	2,947	11,527	13,478	17,368		
DATES(SEP)	MT												
PAKISTAN		474	382	3,683	4,886	3,006	495	419	3,759	4,883	3,036		
CHINA (MAINLAND)		136	100	1,343	1,815	730	142	137	1,406	1,853	811		
OTHER		22	116	1,464	1,253	1,122	48	210	2,215	2,354	1,473		
Subtotal:-----		633	599	6,491	7,954	4,857	685	766	7,379	9,090	5,320		
DRD FIG(SEP)	MT												
EC 12		27	116	1,894	2,067	813	95	274	5,607	5,747	2,274		
GREECE		24	111	1,797	1,997	760	89	244	5,286	5,505	2,094		
TURKEY		5	0	840	211	211	125	0	1,833	1,977	475		
OTHER		4	8	33	68	20	12	12	79	105	43		
Subtotal:-----		87	124	2,721	3,275	1,045	232	286	7,464	7,929	2,772		
DRD RAISIN(AUG)	MT												
CHILE		355	19	2,895	369	4,224	399	22	3,130	433	4,546		
MEXICO		341	356	2,569	2,918	3,422	246	195	1,815	1,882	2,707		
OTHER		22	180	198	583	579	30	198	175	656	593		
Subtotal:-----		718	556	5,662	3,870	8,225	675	415	5,120	2,970	7,847		
FRUIT JUICE(SSE)													
APPLE JUIC(JUL)	KL												
ARGENTINA		4,078	13,416	115,869	131,608	303,296	2,500	3,394	41,762	40,183	111,840		
EC 12		42,771	30,839	96,340	90,552	206,757	17,833	9,755	40,104	31,497	86,019		
GERMANY		28,704	26,364	67,685	75,938	146,966	12,532	9,959	28,635	24,521	61,953		
OTHER		20,201	50,426	231,892	219,862	356,207	23,897	18,970	79,130	74,221	111,092		
Subtotal:-----		117,050	94,681	444,107	427,021	866,260	44,030	28,919	161,015	146,250	328,935		
FCOJ(DEC)	KL												
FRANCE		94,432	66,114	94,432	66,114	973,422	29,969	11,040	29,969	11,040	249,284		
OTHER		11,703	4,996	11,703	4,996	102,028	3,526	1,922	3,526	922	32,627		
Subtotal:-----		106,135	71,110	106,135	71,110	1,075,450	33,495	11,962	33,495	11,962	281,912		
GRAPE JU(JAN)	KL												
ARGENTINA		4,058	3,054	54,022	90,118	54,022	1,156	1,280	11,917	33,525	11,917		
OTHER		1,458	14,333	20,907	97,332	20,907	630	4,605	8,584	16,455	8,584		
Subtotal:-----		5,516	17,386	74,929	187,449	74,929	1,786	5,885	20,501	69,979	20,501		

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
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COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
PNEAPL JUNC(JAN)	KL	16,491	10,049	119,381	133,453	119,381	4,437	2,237	31,067	34,845	31,067
THAILAND		12,337	12,409	126,971	128,027	126,971	2,704	2,741	25,444	26,052	25,444
PHILIPPINES		1,242	2,556	50,344	2,152	50,344	2,559	2,741	7,838	4,656	7,838
OTHER		2,912	5,084	92,066	2,330	92,066	8,401	5,748	70,842	68,839	70,842
Subtotal:-----		33,070	24,614	296,697	284,613	296,697					
PNEAPL JUNC(JAN)	KL	3,674	4,664	34,985	28,920	34,985	1,729	1,729	10,691	10,958	10,691
PHILIPPINES		0	4,781	13,482	12,935	13,482	0	762	7,838	4,656	7,838
JAPAN		1,855	2,132	6,612	6,249	6,612	380	380	2,611	2,176	2,611
OTHER		5,529	11,576	55,078	48,104	55,078	1,726	2,871	21,141	17,830	21,141
Subtotal:-----											
FROZEN FRUIT											
PZN STRBRY(DEC)	MT	1,445	616	1,445	616	19,087	1,266	658	1,266	658	16,855
MEXICO		97	232	97	232	1,378	310	348	310	348	4,823
OTHER		1,542	848	1,542	848	20,465	1,576	1,006	1,576	1,006	21,678
Subtotal:-----											
FRESH VEGETABLES											
FR BEANS(OCT)	MT	2,435	2,644	2,952	2,984	9,999	1,866	3,286	2,245	3,626	10,774
MEXICO		38	15	84	65	602	28	52	76	114	530
OTHER		2,473	2,661	3,036	3,049	10,601	1,893	3,338	2,321	3,740	11,305
Subtotal:-----											
FR CARROT(OCT)	MT	7,399	5,884	24,033	21,439	49,049	2,080	1,652	6,331	5,233	14,001
CANADA		1,999	857	3,540	1,621	15,868	314	193	596	329	4,051
MEXICO		0	78	0	59	374	0	74	0	15	38
OTHER		9,394	6,819	27,573	23,219	65,291	2,394	1,901	6,926	5,677	18,216
Subtotal:-----											
FR CABBAGE(OCT)	MT	2,055	1,913	6,367	5,342	11,872	584	404	1,821	1,017	3,184
CANADA		1,633	567	3,596	1,105	9,168	224	127	494	190	1,385
MEXICO		123	5	153	23	509	27	10	64	14	381
OTHER		3,811	2,486	10,116	6,470	21,549	835	542	2,379	1,221	4,951
Subtotal:-----											
FR CELERY(OCT)	MT	36	338	43	338	8,794	8	73	11	73	2,459
MEXICO		0	0	826	614	5,266	0	0	209	142	1,641
CANADA		73	51	323	86	926	13	9	56	15	155
OTHER		109	389	1,191	1,037	14,986	21	83	276	230	4,255
Subtotal:-----											
FR CUCMBR(OCT)	MT	26,374	41,314	45,524	65,991	150,901	11,154	12,254	17,482	21,580	61,213
MEXICO		2,276	3,559	3,475	4,283	23,981	510	882	1,153	1,501	8,679
OTHER		28,650	44,873	48,999	70,274	174,881	11,664	13,136	18,635	23,081	69,892
Subtotal:-----											
FR CAULFLWR(OCT)	MT	0	0	452	93	4,294	0	0	151	26	1,432
CANADA		873	0	1,001	0	4,942	212	0	243	0	1,082
MEXICO		0	0	21	0	125	0	0	24	0	61
OTHER		873	0	1,474	93	9,360	212	0	417	26	2,575
Subtotal:-----											
FR GARLIC(OCT)	MT	0	18	7	56	11,287	0	44	22	137	11,188
MEXICO		40	60	40	60	3,389	58	60	38	47	4,848
ARGENTINA		71	36	179	547	2,078	90	34	238	437	6,649
OTHER		111	114	227	664	18,754	148	137	318	634	18,679
Subtotal:-----											
FR ONION(OCT)	MT	11,919	12,131	25,867	26,847	151,526	8,136	8,135	19,875	22,260	91,466
MEXICO		1,950	1,522	7,209	7,292	37,888	1,209	622	3,295	3,295	12,745
OTHER		13,868	13,653	33,076	30,638	189,410	9,345	8,757	23,170	23,892	109,211
Subtotal:-----											
FR PEPPERS(OCT)	MT	13,432	19,978	23,166	28,481	107,856	12,721	18,818	22,876	26,685	109,276
MEXICO		69	551	1,558	2,875	9,736	315	1,851	4,364	8,147	25,946
EC 12		68	525	1,514	2,778	9,507	312	1,763	4,222	7,863	25,154
NETHERLANDS		68	71	535	397	2,493	68	63	28,056	726	5,125
OTHER		13,568	20,600	25,259	31,753	120,085	13,103	20,733	81,056	35,558	140,347
Subtotal:-----											
FR SEED POT(OCT)	MT	1,737	4,282	3,794	6,648	55,174	306	638	638	1,063	7,805
CANADA		0	0	0	7	58	0	0	0	3	54
OTHER		1,737	4,282	3,794	6,655	55,232	306	638	638	1,067	7,859
Subtotal:-----											
FR TBL POT(OCT)	MT	8,905	20,706	26,541	52,072	98,431	1,734	3,067	4,707	7,952	16,465
CANADA		0	0	3	13	92	0	0	3	3	75
OTHER		8,905	20,706	26,544	52,085	98,523	1,734	3,067	4,710	7,955	16,539
Subtotal:-----											
FR TOMATO(OCT)	MT	14,063	9,404	44,083	24,361	202,839	6,743	8,130	16,573	17,735	132,004
MEXICO		230	563	744	1,652	12,003	135	527	662	1,929	11,176
OTHER		14,294	9,967	44,827	26,013	214,842	6,878	8,657	17,235	19,664	143,179
Subtotal:-----											
FR ASPARG(OCT)	MT	212	152	521	821	19,877	398	289	909	1,421	26,987
MEXICO		1,114	1,692	4,052	4,526	5,524	1,179	1,655	4,649	4,842	6,070
OTHER		1,327	1,844	4,573	5,348	25,401	1,577	1,943	5,558	6,263	33,058
Subtotal:-----											
CANNED VEGETABLES											
CND TOM PST(JUL)	MT	0	0	4,156	0	10,791	0	0	2,427	0	6,897
MEXICO		292	276	4,653	5,056	7,986	210	145	1,800	2,745	5,740
CHILE		228	423	1,567	2,564	4,827	294	245	1,814	1,716	3,339
OTHER		620	698	11,376	7,621	23,604	504	391	8,042	4,461	15,976
Subtotal:-----											
CND TOM SAUCE(JUL)	MT	63	61	856	484	1,796	42	48	838	490	1,581
EC 12		62	59	895	407	1,533	39	43	784	450	1,515
TRINLY		56	258	640	1,145	1,361	34	168	403	740	885
DOMINICAN REPUB		36	12	482	154	1,836	18	6	219	133	1,567
CHILE		43	565	1,224	2,393	1,941	34	300	774	1,157	1,862
OTHER		198	896	3,202	4,177	6,934	128	522	2,233	2,599	4,485
Subtotal:-----											

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COMMODITY AND COUNTRY	COUNTRY REGION	QUANTITY					VALUE (1,000 DOLLARS)				
		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
CND TOMATO(JUL)	MT										
CHILE		584	1,026	5,912	8,514	13,146	312	441	3,128	3,377	6,095
EC 12		1,609	2,463	7,088	8,644	12,839	365	837	3,372	3,498	5,255
ISRAEL		482	240	52,016	5,601	12,246	365	131	2,600	1,673	4,270
ITALY		1,586	2,338	6,663	7,704	11,094	546	795	2,176	2,896	4,143
OTHER		668	399	2,526	2,986	4,881	374	160	1,321	1,378	2,537
Subtotal:-----		3,343	4,228	25,542	25,746	43,112	1,446	1,568	10,420	9,926	18,098
CND MSHROOM(JUL)	MT										
INDONESIA		1,460	1,668	6,954	8,625	13,221	4,355	4,290	22,023	22,484	40,279
HONG KONG		879	854	5,778	3,400	11,993	1,766	1,669	11,738	6,697	23,826
CHINA (MAINLAND)		1,472	996	6,296	6,517	11,494	2,549	1,999	11,330	11,616	20,843
TAIWAN		557	156	3,252	1,732	7,174	432	377	9,657	4,699	19,190
OTHER		623	831	4,324	4,961	7,804	1,432	1,917	8,627	1,293	13,313
Subtotal:-----		4,992	4,505	26,811	25,235	51,686	11,481	10,252	63,375	56,790	121,451
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		11,026	13,416	130,761	189,756	97,064	7,565	8,155	87,943	129,626	64,429
OTHER		2,144	1,660	16,865	21,759	9,901	1,431	1,236	11,006	15,822	6,224
Subtotal:-----		13,169	15,076	147,626	211,515	106,965	8,997	9,392	98,950	145,448	70,653
FZN CAULFLR(SEP)	MT										
MEXICO		4,726	4,335	37,337	30,738	24,911	3,904	2,825	29,132	23,791	19,005
OTHER		57	169	1,634	1,301	1,339	42	115	1,079	897	866
Subtotal:-----		4,783	4,504	38,971	32,038	26,250	3,947	2,940	30,211	24,688	19,871
FZN POTATO(SEP)	MT										
CANADA		6,929	7,655	101,855	116,925	73,301	3,444	4,252	54,941	62,543	40,023
OTHER		21	25	658	452	543	36	9	447	387	345
Subtotal:-----		6,950	7,681	102,513	117,377	73,844	3,480	4,261	55,388	62,930	40,369
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
HONG KONG		0	0	248	18	248	0	0	455	13	455
TURKEY		0	0	24	23	26	0	0	134	103	108
OTHER		0	0	2	4	54	0	0	14	17	131
Subtotal:-----		4	0	323	44	319	26	0	720	134	694
CASHEW NUT(AUG)	MT										
INDIA		1,827	3,654	11,651	14,498	20,674	9,329	15,312	63,789	65,551	108,480
BRAZIL		1,483	2,271	7,654	13,875	24,005	6,893	11,160	38,925	53,887	107,268
OTHER		805	775	4,104	3,176	9,469	4,484	2,102	18,995	10,299	39,568
Subtotal:-----		4,115	7,400	23,410	31,550	54,149	19,706	28,574	121,710	129,736	255,316
FILBERTS(AUG)	MT										
TURKEY		281	841	1,249	1,918	3,025	760	2,244	3,472	5,125	8,424
OTHER		10	7	37	42	83	38	34	149	179	324
Subtotal:-----		291	848	1,286	1,959	3,108	799	2,277	3,621	5,304	8,748
PECANS NSH(SEP)	MT										
MEXICO		1,102	3,471	20,410	20,969	13,269	1,921	9,942	48,236	52,654	30,649
OTHER		0	0	757	236	684	0	0	2,420	756	2,154
Subtotal:-----		1,102	3,471	21,167	21,204	13,953	1,921	9,942	50,657	53,410	32,803
WINES											
CHMP&SPRK WN(JAN)	KL										
EC 12		3,015	3,236	32,576	30,362	32,576	19,536	25,702	257,068	248,990	257,068
FRANCE		701	966	9,924	9,270	9,924	9,936	16,005	162,130	158,356	162,130
ITALY		914	1,183	12,304	12,155	12,304	3,854	4,993	55,076	54,544	55,076
OTHER		33	30	461	79	461	98	105	1,890	1,629	1,890
Subtotal:-----		3,048	3,266	33,037	30,742	33,037	19,635	25,807	258,958	250,618	258,958
WINES											
FTEVERM WN(JAN)	KL										
EC 12		1,093	613	13,600	14,354	13,600	4,367	2,744	46,896	52,568	46,896
ITALY		484	222	7,986	8,526	7,986	1,204	470	18,809	20,846	18,809
SPAIN		478	222	3,858	3,917	3,858	2,229	866	17,049	17,585	17,049
PORTUGAL		79	100	938	1,082	938	636	1,111	7,867	10,008	7,867
OTHER		5	19	133	138	133	19	52	379	597	379
Subtotal:-----		1,097	633	13,734	14,493	13,734	4,385	2,796	47,276	53,165	47,276
OTH GP WINE(JAN)	KL										
EC 12		11,617	354	148,814	83,216	148,814	43,448	852	536,629	325,365	536,629
FRANCE		4,246	153	28,226	28,226	28,226	22,812	465	177,454	177,454	177,454
ITALY		5,243	153	33,294	41,996	33,294	15,593	299	133,324	111,738	193,324
OTHER		2,299	86	30,879	18,656	30,879	5,259	92	63,394	40,027	63,394
Subtotal:-----		13,916	440	179,694	101,873	179,694	48,707	944	600,023	365,392	600,023
OTH WN PROD(JAN)	KL										
JAPAN		315	168	3,068	2,381	3,068	1,019	498	8,167	6,900	8,167
EC 12		230	189	3,211	4,423	3,211	310	267	4,390	6,438	4,390
OTHER		130	66	707	787	707	258	169	1,431	1,530	1,431
Subtotal:-----		675	422	6,986	7,592	6,986	1,586	935	13,988	14,868	13,988
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	3,113	3,818	67,543	66,855	67,543
OTHER		0	0	0	0	0	946	1,481	24,150	23,586	24,150
Subtotal:-----		0	0	0	0	0	4,059	5,298	91,694	90,442	91,694
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	7,897	7,751	67,920	83,144	67,920
OTHER		0	0	0	0	0	351	733	3,927	2,964	3,927
Subtotal:-----		0	0	0	0	0	8,247	7,924	71,847	86,108	71,847

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